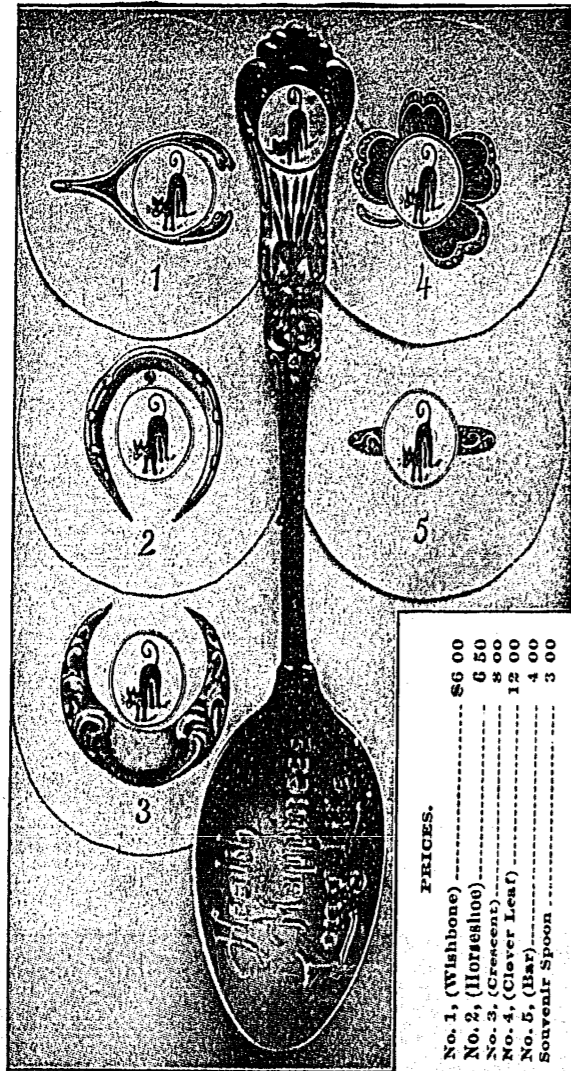


THE HOO-HOO JEWELRY



PRICES.

No. 1, (Wishbone)	\$6 00
No. 2, (Horseshoe)	6 50
No. 3, (Crescent)	8 00
No. 4, (Clover Leaf)	12 00
No. 5, (Bar)	4 00
Souvenir Spoon	3 00

THE SOUVENIR SPOON.

The cut gives but a faint idea of its beauty and artistic elegance. In addition to bearing the Hoo-Hoo emblem, it is adorned with nine cat-tails, such as grow in the marshes in the South, enameled in the natural color of brown with green leaves. The workmanship is of the highest quality. It is no cheap affair, but is hand-painted, and hand-enameled. This spoon itself is sterling gilt, which means that it is sterling silver, plated with gold. To all intents and purposes it is a gold spoon. The price is about right, I think, considering what you get.

THE HOO-HOO BROOCHES.

In addition to being artistic and beautiful, these are all "lucky" pins, and I guarantee them to bring success to the purchaser and make his wish come true, provided he wishes for the right thing, and is willing to work.

The simple "bar" brooch is recommended as a present to a practical-minded girl. It carries with it a suggestion of solid worth and is calculated to impress her with the idea that you are about as good a chance, all things considered, as she will be likely to get. The WISHBONE design was made with a view to marrying-off the confirmed bachelors of Hoo-Hoo. THE HORSESHOE PIN is the luckiest of all. It will be observed that this horseshoe is not the old-fashioned kind, such as a common "plug" would wear, but is the up-to-date shoe worn by a running horse. It is, therefore, symbol of the speedy realization of the purchaser's brightest dreams. THE CRESCENT PIN is intended for presentation to a romantic maiden, and may be accompanied by a speech about the moon—"the inconstant moon that monthly changes in its circled orb"—and entreaty that her love be not likewise variable. THE CLOVER-LEAF PIN is for widowers with children, who are trying to marry young girls. It is absolutely irresistible—"a thing of beauty and a joy forever." The clover-leaf has a border of Roman gold, with the center enameled in the natural clover green. Any one of these pins would make an appropriate present from a man to his wife. The horseshoe pin might prove effective as a present to one's mother-in-law, as it would carry with it a delicate hint to "walk away."

THE HOO-HOO GRIP TAG.

This, also is guaranteed to bring good luck to any traveling man and to keep him from journeying on the downhill road towards failure or disaster. It will be seen that lost grips with this tag on them will probably be sent in to me. In every such case the greatest secrecy will be maintained as to the contents. If your bag contains only a collar button and your other pair of socks, nothing will be said to humiliate you. Price 99 cents, and cheap at the money.



THE LADIES' PIN.



I have yet to see a lady, old or young, who did not want one of these pins the minute she saw it. To have these pins in the hands of pretty women—and a good Hoo-Hoo knows no other sort—is the best possible advertisement for the Order. Every Hoo-Hoo ought to buy one of these pins, have his number engraved on it, and give it to some good woman. Price \$1.50 by registered mail—\$1.50, flat, if taken f. o. b., Nashville. Loosen up, boys, and give the women a chance.

THE HOO-HOO WATCH CHARM.

The new design being alike on both sides, it will never hang "wrong side out." The edges are smooth, which is also a great advantage. We once had a most beautiful design, to which we thought there could be no possible objection. It had, however, some sharp points, and numerous kicks began to reach us from married brothers who said the charm "scratched the baby's legs all up." This watch charm is perfectly harmless, as well as very beautiful, besides being appropriately suggestive of Egypt, the birthplace of Hoo-Hoo.



PRICE \$7.50 PREPAID.

That part of the design which looks like the top of a gate or door represents the "Propylon." The Propylon was the great gateway erected in front of the temple of Osiris. It was massive in proportion and rich in sculptural design and inscriptions. In shape it was like the Pylons of the temple, from which it took its name. It served as a kind of introduction to the temple, and beyond it was sacred ground. From beneath its portal, on account of its position, the temple in all its glory was seen. Leading from it was the sacred way, bordered on each side by the recumbent sphinx. Once a year, when the earth in its circuit around the sun had reached a certain point in the ecliptic, the rays of the rising sun, cutting across the desert, shone through the great Propylon down the avenue of sphinx into and down through the temple until it lighted up the place of the Most Holy and glittered on the gilded horns of the sacred bull—and the Egyptian new year had begun. The rest of the design is made up of a continuous border of the lotus, symbol of the resurrection—the lotus sleeps and awakens. The Egyptians believed that their spirits would return to earth after a lengthy sojourn elsewhere and that they would inhabit their old bodies—hence mummies. (You don't have to remember all this, if you buy the charm, but ought to.)

Now, then, none of this Hoo-Hoo jewelry will be sold to other than members in good standing, and only for cash. There is a profit in it to the manufacturer, but none to Hoo-Hoo. It is handled for the accommodation of our members and the good of the Order. None of it will be sold without the buyer's number. Address all orders to J. H. BAIRD, Scribe-noter, Nashville, Tenn.

THE BULLETIN

VOL. XVII.

NASHVILLE, TENN., OCTOBER, 1911.

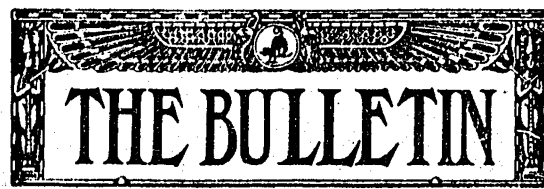
No. 192



J. F. JUDD, St. Louis, Mo.,
Supreme Senior Hoo-Hoo.



A MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF HOO-HOO



J. H. BAIRD, Scrivenor, Editor.

Published Monthly by the Concatenated Order of Hoo-Hoo, at Nashville, Tennessee.

Entered at the Postoffice at Nashville, Tennessee, as second class matter.

TERMS TO MEMBERS.

One Year.....66 Cents. | Single Copies.....6 Cents.

THE BULLETIN is the only official medium of Concatenated Order of Hoo-Hoo recognized by the Supreme Nine, and all other publications are unauthentic and unauthorized.

NASHVILLE, TENN., OCTOBER, 1911.

COMING CONCATENATIONS.

Atchison, Kas., December 2.

The following letter from Mr. Ed A. Horr, just appointed Vicegerent for the Eastern District of Kansas, is self explanatory. It breathes the right spirit. Brother Horr is starting out with his plans fully made for the year. He will carry them out. It will be noted the helpers he will have in his meeting of December 2:

I have decided to hold my concatenation at Atchison, Kansas, on December 2, 1911, at 7:30 o'clock. This is on Saturday night and should enable all the travelling men and dealers to take in the big show.

I will probably have twenty to thirty kittens and will have Ed Leech and N. H. Huey, also Burt J. Wright to help me put on the work. I am going to give the boys a good entertainment and a good "feed" and wake the old town up as far as Hoo-Hoo is concerned.

I want to make this meeting a success, as it is the first concatenation held in Eastern Kansas, and there is plenty of good material. I expect to hold two meetings in the Hoo-Hoo year.

If possible for you to be in this part of the country would greatly appreciate your presence.

I have laid plans to initiate fifty members in the ensuing Hoo-Hoo year and think I can succeed.

Yours truly, ED A. HARR, V. S.

Birmingham, Ala., December 7.

The following letter from Brother W. A. Hammond, of the Acme Lumber Co., of Birmingham, is also self explanatory. It is always a sign of a good concatenation when there is an immediate movement for another meeting to follow soon after. One of the most successful concatenations ever held in Alabama occurred at Birmingham on the night of October 12, when twenty-three men were initiated—as fine a class as was ever put through anywhere. Eight or ten candidates who arrived late were not initiated, but have been held over for another meeting, for which the date has now been set as appears. It is the purpose of the Birmingham members to make this concatenation even larger than the one held October 12. It is their expectation that there will be not less than thirty initiates. A class of fifty is not unlikely. Birmingham is rapidly growing in importance as a lumber distributing center, there being now over forty firms in various branches of the lumber business. This has brought into Birmingham a large number of strictly eligible men:

Birmingham, Ala., Oct. 17, 1911.—Since you left Birmingham several of the old members of the Order have decided to hold another concatenation, and after taking the matter up with Messrs. Wood and Douglass, they have decided to hold another concatenation on Thursday evening, December 7. We are getting in applications signed up for the second concatenation, and the Hoo-Hoo of Birmingham will be glad to have you come back and help us out again. Will you please mail me a copy of the last Handbook, and oblige.

Yours very truly,
W. A. HAMMOND.

San Diego, Calif., November.

Not less pleasing is a letter from Supreme Junior Hoo-Hoo Frank W. Trower, announcing that Brother J. T. Bate, Vicegerent at Los Angeles, has a letter from Brother H. D. White, of San Diego, stating that the latter has a class of fifteen candidates now lined up with good prospects that there will be at least five more. Brother Bate is arranging

to hold this concatenation with Brother White's assistance in about a month. The date will be announced later and will most likely be during the last two weeks of November.

Arkansas.

Two concatenations are in early prospect for Arkansas. One at Newport and the other at Graysonia. Date for the latter will be announced later. Both meetings are receiving the attention of Supreme Senior Hoo-Hoo J. F. Judd.

The meeting at Newport is being worked up by Brother V. E. Pierson, and was to have occurred on October 21, but Brother Pierson wrote saying that a much better meeting could be held by taking a few weeks more time. He has a good class in prospect and expects to initiate not less than twenty-five good men. This meeting will likely occur early in November.

Tennessee.

The biggest Hoo-Hoo concatenation ever held in Nashville will occur in November. Vicegerent S. C. Ewing has been at work on this for some time. It was scheduled to occur last summer, but on account of so many of the older members being away on vacations it was postponed to await cooler weather.

The following is the report of the Committee on Resolutions, which committee was appointed by the Snark at the first business session on the "City of Cleveland," but which, through some inadvertence, omitted to turn in a report until after the annual meeting was over and the stenographic report of the proceedings was closed:

In expressing appreciation of the delights of an occasion unique in the history of Hoo-Hoo, your committee finds it no easy task to put into words all it would like to say of those to whose efforts the pleasure of the trip was mainly due.

It is manifestly impossible to embody in a brief report any really adequate recognition of our obligations to Brother Jeff B. Webb for his untiring devotion to the pleasure of all on board and our appreciation of the executive ability on his part, which, from the inception of the boat trip plan, went so far towards insuring the certainty of its successful consummation.

To the officers and crew of the "City of Cleveland" our thanks are due for many courtesies.

To the ladies of the party whose hearty cooperation as a standing committee, on hospitable intentions bent, contributed so much to the enjoyment of the voyagers, we tender sincere thanks.

To the Mayor and the citizens of Owen Sound, who so cordially welcomed and so charmingly entertained the entire Hoo-Hoo party, we extend expressions of deep gratitude and the assurance that the memory of our brief stay in their beautiful city will never grow dim.

Respectfully submitted,

W. E. BARNES, Chairman.
J. M. LETTER.
J. J. COMERFORD.
CHARLES WAGNER.
EDWARD GOEDDE.
JOHN OXENFORD.

The committee turned in also the following resolutions:

Many scenes of interest and delight have not served to efface the memory of our brothers whose visible forms are no longer with us. They who, since the time of our last annual meeting, have passed beyond the plane of our dull senses, are not forgotten. We miss them, and though we know mere words cannot show forth our deeper feeling, we would fain have these brief lines symbolize the spray of rosemary which the poet says is "for remembrance."

Of all those who in years gone by were wont to join in our pleasure and aid in our work, none is more deeply mourned than our beloved brother, William Henry Norris, of Houston, Texas, whose death caused a pall of gloom to overspread the entire membership of Hoo-Hoo. From the time of his initiation in 1894, until his death last April, Brother Norris gave his best efforts to the upbuilding of the Order. As Vicegerent he made a wonderful record, and his administration as Snark of the Universe was one of the most successful in the history of Hoo-Hoo. Brother Norris was a man of uncommon ability, and he put into his work for the Order all the force and efficiency which so strikingly characterized his career in the business world. In testimonial of his capable and successful efforts and with profound appreciation of his loyalty to Hoo-Hoo, be it, therefore,

Resolved, That in the passing from earth of Brother W. H. Norris our Order has lost one whose counsel was ever wise, whose course was always moderate and fair, and whose actions were inspired by considerations of the best interests of the whole Order; be it further,

Resolved, That expressions of the sincere sympathy of the Concatenated Order of Hoo-Hoo be extended to his family and that these resolutions be spread upon the minutes of the Order and published in The Bulletin.

PLAIN STATEMENT OF FACTS

STATE OF MISSISSIPPI,
COUNTY OF COVINGTON,

This is to certify that the first time I heard Edward Hines mentioned in connection with the affairs of Hoo-Hoo while on board the "City of Cleveland," was by Brother W. E. Barnes in discussing the probability of the re-election of J. H. Baird for Scrivenor, which conversation occurred in Johnson's Field, Monday afternoon, September 11. Brother Barnes stated in substance as follows: That on account of the position Jim Baird took in the Southern Lumberman in the Hines-Lorimer charges, Mr. Hines did not want Baird re-elected. Also, that if Baird was re-elected there would be a large number of the oldest members of the Order resign, here naming over some of the most prominent ones, including some of the founders of the Order, as also himself.

This 10th day of October, 1911.

T. L. O'DONNELL.

Sworn to and subscribed before me this 10th day of October, 1911.

WM. W. CHA RITON,

Notary Public.

STATE OF PENNSYLVANIA,
COUNTY OF BUTLER,

SS.

Before me, a Notary Public in and for said county, personally came Raymond S. Cornelius, who being by me duly sworn, deposes and says that he was a member of the Nominating Committee appointed by the Snark at the Annual Meeting of Hoo-Hoo held on the 9th day of September, 1911, on board the "City of Cleveland," that a man known to deponent as a Mr. Barnes stated to the committee that in the event of the re-election of J. H. Baird, as Scrivenor of the organization, either he (Barnes) or some other member on board the boat had the resignations of members numbers 3, 4, 5, 6, 7, and some number in the fifties, ready to be presented, and that they would be presented; that the opposition to the re-election of said J. H. Baird came from two sources—first, the Hines interests, on account of the attitude taken by The Southern Lumberman on the "Lorimer" incident, and, secondly, that the Western Lumber Journal contended that if there was any benefit to be derived from having the office of Scrivenor connected with a lumber journal, they were entitled to share in that advantage.

RAYMOND S. CORNELIUS.

Sworn and subscribed to this ... day of October, A.D. 1911.

DORA M. NICKLAESS,

Notary Public.

To Every Member of Hoo-Hoo:

Your careful reading is asked of the following correspondence with Snark Boggess and the statement which follows:

Nashville, Tenn., Oct. 16, 1911.

Mr. E. Stringer Boggess, Snark of the Universe,
345 Lee St., Clarksburg, W. Va.

Dear Sir: Enclosed you will find copy of a statement prepared by me replying to the recent assaults that have been made upon the Order by certain lumber trade journals, and which, with your concurrence, I desire to publish in The Bulletin. Please advise me promptly if you approve the publication of this statement, whether you care to omit anything therefrom, or to add anything thereto.

Yours very truly,

J. H. BAIRD, Scrivenor.

JHB-SC

Copy to each member of the Supreme Nine.

Clarksburg, W. Va., Oct. 18, 1911.

Mr. J. H. Baird, Scrivenor,

Nashville, Tenn.

Dear Baird: Your favor 16th enclosing the statement prepared by you in reply to the recent attacks on our Order has been received and carefully read.

You have my approval to publish same in Bulletin. I believe this gives the information that our members want and should have. I have nothing to add to or take from the statement. I am confident that its publication will cause a great many of our members who have done but little heretofore to become much more active.

Fraternally yours,

E. STRINGER BOGGESS, Snark of the Universe.

MC

Several lumber papers have recently published articles of such nature as to justify, if not demand, a reply from me. One of the lumber newspapers, and the most influential and widely circulated of all those which have recently discussed Hoo-Hoo matters, within the last few days, has come out with an article in striking contrast to the others, an article which showed evidence of a genuine and unselfish interest in the welfare of Hoo-Hoo, and invited suggestions for its betterment.

I want to say at once that whether as an official of the Order, or a member in the ranks, I am ready and willing, as I have always been, to give my best efforts to the carrying out of whatever plan for the welfare of the Order may be agreed upon.

I submit, however, that precedent to any steps along this line, every member of the Order should have put before him the actual facts with regard to the singular outburst on the part of several of these lumber trade journals, and the effort being made by the men connected with these publications to disrupt the Order. Effort has been made by these men, and apparently continues to be made, to show that a widespread dissatisfaction exists in the Order as to the Scrivenorship, and with my recent re-election to that office. I emphatically deny this, and purpose to give fully but as briefly as possible just what has occurred.

A few words of introduction will give a better understanding of the situation.

I am the manager of, and am largely interested in, The Southern Lumberman, a lumber newspaper. For several years the editors or proprietors of various other papers, which look to the same line of patronage for support, have apparently thought that my official connection with Hoo-Hoo gave The Southern Lumberman some advantage over them, and consequently they have repeatedly sought to prevent my re-election as Scrivenor, making some effort to that end at every Annual Meeting since 1897. That the membership of the order approved of the way in which I discharged my official duties, and has not sympathized with the jealousies of my newspaper rivals, is evidenced by the fact that each year I have been re-elected by an unanimous action, notwithstanding the opposition of the persons to whom I have referred. No opponent has ever been put in nomination against me.

I have realized for some time that my business affairs demanded more of my time, energy, and whatever talent I possess, and the members of my immediate family and

my business associates knew that I did not intend to be a candidate for re-election at the recent annual meeting.

About April of the present year The Southern Lumberman editorially took the position that regardless of the truth or falsity of the allegation connecting Mr. Edward Hines with the improper use of money in furthering the election of Mr. Lorimer as United States Senator from the State of Illinois, as a matter of policy and for the good of the lumber people generally, Mr. Hines should resign his position as president of the National Lumber Manufacturers' Association.

That editorial expression caused considerable discussion and stirred much feeling among Mr. Hines' personal friends and business associates, who, by the way, were quite numerous. So bitter became this feeling in some quarters that I was informed of threats having been made to cripple The Southern Lumberman financially unless its editorial policy should be reversed.

My newspaper rivals apparently thought they could turn this feeling against me to their own benefit, by appealing to it to assist them in defeating my re-election as Scrivenor. Almost at once, after the appearance of the editorials referred to, I heard that plans were on foot to bring about such result. Rumors to this effect were numerous and persistent, but I had no definite information as to their source until July 21, 1911, on which date I learned through Supreme Representative W. H. Stephenson that he had learned of them through Brother B. A. Johnson, of Chicago, who had in turn received his information from ex-Brother Platt B. Walker, editor of the Mississippi Valley Lumberman, and that a few days afterward he (Brother Stephenson) had been further informed on the subject by ex-Brother W. E. Barns, editor of the St. Louis Lumberman.

Without characterizing the information given me by Brother Stephenson, I herewith copy two affidavits given by him, the contents of which are startling, to say the least.

On June 29, 1911, in Chicago, Ill., I had a conversation with B. A. Johnson, in the course of which he said, as nearly as I can remember his exact words, that he had had a conversation with Platt B. Walker regarding my (Stephenson's) candidacy for Scrivenor, and that he (Johnson) had been given to understand that a fund was being raised, or had been raised, to defeat the election of J. H. Baird for Scrivenor. He (Johnson) said that a Mr. Johnson, of the Frost-Johnson Lumber Company, he understood, had offered to contribute \$200 to such a fund. Mr. Johnson said further that he understood that other men were willing to contribute to such a fund, but no other names were mentioned that I remember.

Mr. Johnson said further that he had "put his foot down on this and would continue to oppose that idea."

I do not know who the Mr. Johnson, of the Frost-Johnson Lumber Company, is, and have never met such a man to the best of my knowledge and belief. I merely recount what Mr. B. A. Johnson told me.

My reply to Mr. B. A. Johnson was that "neither would I stand for anything like that." I repeated this conversation to no one except Mr. J. H. Baird, whom I met at the Sinton Hotel, Cincinnati, on July 21, 1911, and have not repeated it since.

(Signed) WM. STEPHENSON.

STATE OF TENNESSEE,
Davidson County.

Personally appeared before me, the undersigned, C. O. Summitt, a Notary Public of said County and State, W. M. Stephenson, and made oath in due form of law, that the above statement by him made and subscribed is true in substance and in fact. In testimony whereof I have hereunto set my hand and official seal of my office in Nashville, this 30th day of September, 1911.

(Signed) C. O. SUMMITT,
Notary Public.

On the evening of July 6, 1911, in the lobby of the Jefferson Hotel, St. Louis, Mo., I met Mr. W. E. Barns, with whom I had a conversation, in the course of which he said he understood that a fund was being raised to be used to defeat the election of "Jim" Baird as Scrivenor at the forthcoming annual meeting. I made no reply to this statement whatever, and have since repeated it to no one except Mr. J. H. Baird, whom I met at the Sinton Hotel, Cincinnati, Ohio, on July 21, 1911.

I now state that statements similar to the one above have been made to me during the past four months, at several places, and on different occasions, but I am not now able to make affidavit as to names of persons making such statements.

(Signed) W. M. STEPHENSON.

STATE OF TENNESSEE,
Davidson County.

Personally appeared before me, the undersigned, C. O. Summitt, a Notary Public of said County and State, W. M. Stephenson, and made oath in due form of law that the above statement by him made and subscribed, is true in substance and in fact.

In testimony whereof I have hereunto set my hand and official seal, at my office in Nashville, this 30th day of September, 1911.

(Signed) C. O. SUMMITT,
Notary Public.

I was amazed to learn that any one would go so far as to attempt to raise money to defeat the election of a man to office in a social and fraternal organization. How the money could be spent I could not well imagine, but that something sinister was contemplated was the natural conclusion.

Notwithstanding my previous determination, and the demands of my own business, I thereupon decided neither to ask nor decline a re-election as Scrivenor, but to leave it to the membership to do as it wished, and see if such a fight could succeed in Hoo-Hoo. I discussed this decision with no one except Brother Stephenson, and perhaps very briefly a few weeks later with Brother Jeff B. Webb, at that time also an officer of the order.

I put forth every effort to secure a large attendance at the Annual Meeting, writing numerous personal letters to members of the order in every state. I sent at least one communication to every member of the order, and filled the "Bulletin" for five months with matter designed to increase the attendance at the meeting.

In not one of these letters was the support of the recipient solicited for any man or any measure.

In not one of the letters was my candidacy ever mentioned.

I defy any man to produce a person who will controvert this statement.

I also published in The Bulletin, at the instance of the Snark, in two successive issues, a communication not only inviting but urging expressions from every member, on the general good of the Order, these views to be submitted by letter if the writer could not attend the annual meeting in person.

Every reader of The Bulletin will recall these urgent articles.

In the many communications received as result of these publications, not a single mention appears of the changes which were proposed at the annual meeting, at the instance of ex-Brothers W. E. Barns and Platt B. Walker.

The next specific information that I received about the proposed use of money to prevent my re-election came to me from Brother B. A. Johnson on Saturday, September 9, 1911, shortly after the steamer "City of Cleveland" left

the Detroit dock for the lake trip. Brother Johnson voluntarily brought up the question and stated that the rumors had been so numerous and persistent in and about Chicago that "he had taken it upon himself" to send for Mr. Edward Hines to come to his home to talk the matter over; that Mr. Hines did come to his home and they discussed the subject, but that Mr. Hines assured him that he (Hines) knew nothing of it; that he had as many affairs of his own demanding his attention as he could well handle, and that he was taking no part in the movement.

As may well be supposed, by this time I was worked up to the point of resisting the efforts that were being made against me, and I let some of my personal friends know that I desired re-election, as a vindication of myself personally, and as an object lesson that disreputable political methods cannot prevail in Hoo-Hoo.

A quick canvass made on board ship by some of my friends indicated that if the "fund," if any had been raised, had had no effect and that I would have no difficulty in being re-elected.

Others had apparently learned the same fact, for it soon came to my knowledge that the plan of fight had changed and that the opposition to me would propose that the Scrivenor's office be removed to Chicago, that the salary of the office be increased, and that the incumbent should be required to give his whole time to the work—which it was well known I could not do.

When this resolution was presented, Brother Platt B. Walker, who was opposed to me and wanted the resolution adopted, demanded a roll call by states, instead of an "aye" and "nay" vote of those present. The vote was taken by states, with the result that the proposal was defeated by a majority of 2,092 votes.

The next day the same proposition came up in a slightly altered form, when it was again defeated.

Following this my re-election was unanimous.

When the resolution which was intended to defeat me was under consideration, several of its promoters protested that there was nothing personal in it, that it was not aimed at me, but merely intended to increase the efficiency of the office. This statement has since been repeated in some of the recent trade journal articles. No doubt it was made honestly by several. I know it was made honestly by some.

But at the time this statement was being made, the particular persons I have referred to, and who instigated the movement, were threatening many of the members with a disruption of the Order in case I should be re-elected, claiming to have a long list of resignations to take effect upon that contingency. I support this statement with the following affidavits:

STATE OF MISSISSIPPI,
COUNTY OF COVINGTON.

This is to certify that the first time I heard Edward Hines mentioned in connection with the affairs of Hoo-Hoo while on board the "City of Cleveland," was by Brother W. E. Barns in discussing the probability of the re-election of J. H. Baird for Scrivenor, which conversation occurred in Johnson's Field Monday afternoon, September 11. Brother Barns stated in substance as follows: That on account of the position Jim Baird took in The Southern Lumberman in the Hines-Lorimer charges, Mr. Hines did not want Baird re-elected. Also, that if Baird was re-elected there would be a large number of the oldest members of the Order resign, here, naming over some of the most prominent ones, including some of the founders of the Order, as also himself.

This 16th day of October, 1911.

T. L. O'DONNELL,

Sworn to and subscribed before me this 16th day of October, 1911.

WM. W. CHARLTON, Notary Public.

STATE OF PENNSYLVANIA
County of Butler.

Before me, a Notary Public in and for said county, personally came Raymond S. Cornelius, who being by me duly sworn, deposes and says that he was a member of the nominating committee appointed by the Snark at the annual meeting of Hoo-Hoo held on the 9th day of Sept., 1911, on board the "City of Cleveland," that a man known to deponent as a Mr. Barns stated to the committee that in the event of the re-election of J. H. Baird as Scrivenor of the organization, either he (Barns) or some other member on board the boat had the resignations of members numbers 3, 4, 5, 6, 7, and some number in the fifties, ready to be presented, and that they would be presented; that the opposition to the re-election of said J. H. Baird came from two sources—first, the Hines interests, on account of the attitude taken by The Southern Lumberman on the "Lorimer" incident; and, secondly, that the Western lumber journals contended that if there was any benefit to be derived from having the office of Scrivenor connected with a lumber journal, they were entitled to share in that advantage.

RAYMOND S. CORNELIUS.

Sworn and subscribed to this.....day of October, A. D. 1911.
DORA M. NICKLAESS, Notary Public.

Since the Annual Meeting 167 resignations from the order have been tendered, 101 of these being procured by two of these newspaper men, who, according to the affidavits above quoted, know a good deal about the proposed raising of a "fund" with which to defeat me.

The order will regret to learn of the resignation of some of these members, but to others it will doubtless take pleasure in speeding the parting guests, expecting with confidence their going to bring peace.

The resignations presented are less than one per cent of the membership.

Like a widely advertised commodity, the membership of Hoo-Hoo is "nearly-nine per cent pure."

Although they have gone there are 15,000 members left.

In the words of Senator Thurston, Chairman of the Republican National Convention of 1896, when a half-dozen members "bolted" on account of the silver question—"apparently there is a quorum left to do business."

And that business is being done right along.

As showing that Brother B. A. Johnson was not merely making a careless casual remark in what he told me as the boat was leaving Detroit, I state that on Wednesday, September 13, he repeated the substance thereof to a called meeting of the Supreme Nine in the Pontchartrain Hotel in Detroit, and that on Sunday, September 24, he repeated it in greater detail in the LaSalle Hotel, Chicago, in the presence of Brother E. H. DeBoeugh, of that city, and Brother J. A. Kirby, of New Orleans. At this time he added that he thought L. E. Fuller, of the Lumber World, of Chicago had started the rumors, and that Fuller had endeavored to raise a "fund," and to get up a crowd to go to Mr. Hines to procure assistance to defeat my re-election.

The above are the facts as to the reasons of my candidacy, and as to my re-election.

The recent articles abusive of me and calumniating the order make few if any positive charges, but are full of insinuations made by men who did not breathe a word of them on the "City of Cleveland," nor who have ever breathed a word of them at any annual meeting.

Not only this, but it is a fact that neither Mr. Barns nor Mr. Walker so much as opened his mouth, at the business session at which they were discussed, in advocacy of the resolutions they had proposed, not even when one of them was pointedly asked by the acting Snark, in evident surprise, if he had nothing to say.

They speak of my packing the annual meeting, which is puerile. I had no "fund" for the purpose.

No member in attendance will say that I asked him to go there for the purpose of voting for me, or for or against any measure.

The charges that I packed the meeting is a reflection on every member in attendance.

They complain of the vote on their resolution being taken by states.

On both days when their proposals came up, the vote by states was called for by the most active supporters of the proposed changes—by Mr. Platt B. Walker on the first day and Mr. W. E. Barns on the second day, as appears from the stenographic record of the meeting.

They complain of the provision in the Constitution which permits of this method of voting. Mr. Barns is more responsible for this method than any other man who has ever been a member of Hoo-Hoo. If he did not devise this method of voting, he has certainly approved and defended it on many occasions. He has served on the Committee on Constitution and By-Laws more than any other man—at nearly every annual meeting since the first one held—and in nearly every instance has served as chairman and read and advocated the report.

I was never a member of this committee in my life, never appeared before this committee in advocacy of any proposal, and have never once opened my mouth in the several discussions that have occurred on this method of voting.

They insinuate that there have been improper expenditures, and yet they know that every item of expenditure, however small, has been approved by the Snark and Senior Hoo-Hoo, that every item of expenditure has been reported at every annual meeting, each disbursement, however small, being accompanied by its approved voucher, with all papers attached, including the canceled check which covered that disbursement—all accessible for the examination of every member present, and presented at the annual meeting for no other purpose than that if objected to, the objector might be fully heard.

They seek, with adroit indirection, to create the impression that my traveling expenses have been paid from the funds of Hoo-Hoo. I never drew a cent of traveling expense money from Hoo-Hoo in my life, except for attending the annual meeting. During my incumbency as Scrivenoter, I have attended many called meetings of the Supreme Nine, to which each member of the Supreme Nine is entitled to have his expenses paid, but never in my life have I put in a bill for such expenses.

Perhaps this fact is not known to a hundred members of the order, who suppose, no doubt, that my expenses have always been paid for attending concatenations and other meetings in the interest of the order, but the facts as now stated are known to both Mr. Walker and Mr. Barns, have been so known for years, and are known to every man who has served as Snark since I have been Scrivenoter.

They complain of the expenses of the order and yet their resolution, the defeat of which caused their present discomfort, contemplated the payment to an office man alone of a salary practically equal to that for which is now secured the services of both the Scrivenoter and the Supreme Representative.

They complain that I am plain spoken and lack polish. I have never considered it a virtue to use words to conceal thoughts. I am manifestly incompetent to judge of my own polish. I was born and "raised" in the country and all my education was obtained outside college walls. Apparently, however, this has not rendered me ineligible to office in the order.

They accuse me and my friends of playing politics. Yet the evidence brings home to not less than three of these newspaper rivals at least three months of acquaintance with the effort to raise a "fund" with which to oppose me.

What did they think of our Hoo-Hoo membership, to suppose that a "fund" would control the election? Strange that they should care to associate with such a membership.

If the "fund" had worked what would it have indicated?

They complain that it is possible for the 1,233 votes of Texas to be cast by one member. This is not only possible, but is exactly what occurred at the last annual meeting. But the vote of Texas was cast solidly in favor of their proposals. So were the 735 votes of California cast by one man, and the 624 votes of Oregon by two men. The total of the vote of these three states is 2,592, lacking less than 250 of being half the total vote in favor of the proposal. These 2,592 votes of the three states named were cast by four men, and all in favor of the proposition of our now disgruntled ex-brother newspaper men.

This is mentioned for no other purpose than to show that whatever may be said of this method of voting, the advocates of the proposals made at the last annual meeting were those to profit by it.

But for the vote of these three states, cast in this way, the vote in favor of the proposals made would have been small indeed.

They complain—that is, one of them does, and his effusion is reprinted by the other—that as a publisher, I "defy the wishes and best interests" of those upon whose patronage The Southern Lumberman relies. I deny this as respect to the "best interests," but it is a fact that the editorial policy of The Southern Lumberman is in no manner controlled by the "wishes" of any one, not even "the wishes" of its best patrons, but solely by what its editors see to be right.

But what concern has Hoo-Hoo, as a social, fraternal organization, with the editorial policy of any newspaper on matters wholly disassociated from the interest of the order?

If The Southern Lumberman pursues mistaken policies, editorially or otherwise, I am the sufferer, and not the Order of Hoo-Hoo.

They have sought to make it appear that their resignations were the result of something recriminatory or abusive in what I said at the annual meeting in my brief speech of acceptance. That this is false appears from a letter written by Mr. Platt B. Walker, July 29, 1911, original of which has been put into my hands:

"If, however, as I indicated to you before, Baird is re-elected, I am going to do all I can to get one thousand resignations of this kind during the next year."

Both Mr. Walker and Mr. Barns have resigned their membership, and are no longer connected with the order, yet they have the effrontery to criticize the order and its offices, and to assume to say what shall be done with it in the future.

What would be thought of criticism of the conduct of a Masonic Lodge coming from men not entitled to enter its doors?

As they are no longer members of the order they have no right to further discuss its management, and for the same reason they may no longer be considered proper subjects for discussion in the "Bulletin."

I repeat that in behalf of any suggestion or plans promulgated for the good of Hoo-Hoo, I will put forth my best efforts, but that it is my purpose to resist to the limit of my powers, and with every weapon I can command, the effort now being made by two or three disgruntled lumber trade journal men, to disrupt this organization, in the building up of which I have done as much unselfish work as any man who ever wore the button.

Respectfully submitted,

J. H. BAIRD, Scrivenoter.

Concerning the Handbook and The Bulletin.

Along with other vague complaints made by a couple of lumber trade journal men who have withdrawn their membership in the Order, is the insinuation that the cost of printing the Handbook and Bulletin, the two biggest items of printing expense of Hoo-Hoo, has not received proper care and fidelity, and that the Order has been grossly overcharged.

The following sets forth the facts of this matter. It is a tedious thing to inflict on the readers of The Bulletin, but every member is requested to read it.

At the Annual Meeting of 1909 at Hot Springs, Mr. Platt B. Walker, then Snark, after saying in his annual address that he believed we were paying too much for printing both The Bulletin and the Handbook, submitted to a number of gentlemen a letter from the Farnham Printing & Stationery Co., of Minneapolis, in substantiation, presumably, of his belief that the Order was being overcharged. I am unable now to establish to just what committee or body of men this letter was submitted, but believe it was a joint meeting of the committees on "Good of the Order" and "Constitution and By-Laws." I can now certainly remember only the following men as being present, though there were several others I am sure: B. A. Johnson, W. E. Barns, A. C. Ramsey and C. P. Ives.

The letter submitted to these gentlemen is printed below and will be commented on later:

Minneapolis, Minn., August 26, 1909.

Platt B. Walker, Snark of the Universe, Minneapolis, Minn.

Dear Sir—We take pleasure in submitting the following estimate for furnishing the Concatenated Order of Hoo-Hoo with printing, as follows:

10,000 membership books45c each
15,000 membership books42½c each
20,000 The Bulletin each month\$ 300.00
20,000 The Bulletin, convention issue1,000.00

First-class work contemplated and high-grade service guaranteed.

Very respectfully,
FARNHAM PRINTING & STATIONERY CO.
By W. P. Budge.

I stated to this conference or committee that I would reopen bids both on the Handbook and Bulletin as soon after my return to Nashville as the pressure of work which always follows an Annual would permit, the results to be submitted later. I did re-open both propositions for bids as the following correspondence will show.

In the meantime, however, the joint conference of the House of Ancients and the Supreme Nine and appointed delegates, to convene at Chicago on November 17-19, had been suggested, and active efforts had been put under way to bring about such conference. This conference naturally suggested itself to my mind as the proper time and place for submitting results of the new bids.

In the meantime also I received the following letter, dated September 25, 1909, from Mr. Walker, enclosing copy of a letter dated September 20, 1909, signed by Jennings & Graham, of Chicago. Both Mr. Walker's letter and the one he enclosed are printed below:

Minneapolis, Minn., September 25, 1909.

J. H. Baird, Scrivenoter, Nashville, Tenn.

Dear Sir—I enclose herewith a copy of a letter which was awaiting me upon my return. As I wrote you some time ago, I was endeavoring to secure some reliable bids for printing both the Handbook and The Bulletin. I had an assurance during August that this same company would furnish me this data.

Judging from the reception which you accorded the estimate I presented from A. B. Farnham & Co., I hardly expect this will please you very much. As I stated in my annual address, I am convinced that we are paying too much for publishing both The Bulletin and Handbook, and it was with a view of substantiating this claim that I have collected this information. I shall take the liberty of presenting this original letter to the conference of the Supreme Nine and the House of Ancients at Chicago. In the meantime you are at liberty to communicate direct with these parties. You understand that the estimate they furnish is for setting up the entire book without any benefit or privilege of the type which we have in stock, and which, as a publisher, I can certify represents at least a saving of one-fourth of the cost.

Fraternally yours,
PLATT B. WALKER.

The Western Methodist Book Concern, 57 Washington Street, Chicago, September 20, 1909.

Mr. Platt B. Walker, Minneapolis, Minn.

Dear Sir—Yours of August 24, addressed to the Northwestern Christian Advocate, asking for cost of producing year book, has received considerable attention at our hands. Owing to different parties having delayed giving us prices, and then turning down the work entirely, a lot of time has passed by, and we have not until now been able to get any definite information for you.

We would propose to you the idea of changing size of book to 5½x8 inches. This would give you two columns to a page where you now have one, and, together with the longer page, would reduce the book to about 400 pages. We would further suggest that you might save considerable by eliminating the brackets in the business directory commencing on page 472, and also the small caps for the names, simply setting the names up in lower case, and running the matter in with hanging indentation.

If these suggestions meet with your approval, we would estimate that the 10,000 edition would cost you in the neighborhood of \$2,500.

Should this look good to you, we would be glad to set up sample page and make up a dummy, showing stock, binding and size of book, etc.

Awaiting your further advice, we are,
Respectfully yours,

JENNINGS & GRAHAM,
Job Printing Department

Per W. J. Galloway.

SPECIFICATIONS PUT OUT.

I now append the specifications sent out for both the Handbook and The Bulletin.

Nashville, Tenn., October 18, 1909.

Marshall & Bruce Co., Nashville, Tenn.

Gentlemen—Please make me a bid on printing the Handbook of this Order, a sample of which I send herewith.

TYPE—The type used in printing this book belongs to the Order, and so much of it as is represented by the present Handbook and Supplement No. 1, of which supplement I also send a copy, is tied up in pages and will be delivered to the successful bidder without cost to him. In addition to this type tied up in the pages, there is perhaps 200 pounds of the different fonts of the type in cases. Additional "sorts" needed in correcting the text of this book will be purchased by the Order, the whole of the type to be stored and cared for by the successful bidder during and after completion of the work.

CORRECTIONS—It is difficult to estimate what the corrections in this book will amount to. The book, as you will note, contains three separate and distinct lists of our members, being a directory of the Order. The first list is the numerically alphabetical; the second is the membership list of the book, is the membership by States and cities. Corrections in the alphabetical list are not numerous and are easy to make. Corrections in the numerical list will consist principally of changing the name of the postoffice. Corrections in the States and cities list will be more complicated. For instance, if John Smith's address is to be changed from one town to another town, no change will be necessary in the alphabetical list; in the numerical list there will be only to take out the name of the town and put in the name of the new town; in the States and cities list, however, the name of John Smith will have to be removed from, say, Columbus, O., for instance, to Springfield, Ill. At the same time his street address or postoffice box, and in nearly every case the firm with which he is connected, will change also; to the end that correction of addresses in the States and cities list amounts practically to taking out the name at one place and resetting it and inserting in another place.

We are at work all the year on correction of the names and addresses in this book, using for this purpose what we call the "Correction Book," being this Handbook separated into pages, and the pages pasted on heavy paper, allowing large margin on which corrections are to be written. If you can have a man call at the office, he will be shown this "Correction Book," and from it, and from what we can show him of the copy of last year's book, he can form an idea of the nature and number of corrections to be made. By far the greater number of these corrections are made after January 1 of each year, and from that date on until book goes to press, it always being our effort to get into the book the last corrections possible, and to add to it new men initiated up to the last moment possible.

NEW NAMES AND NAMES DROPPED—Names of all the new initiates are put in this book each year, and the setting up and filling into the three lists of the book of these new names is to be considered in your bid. The best estimate I can make of the number of new names to be added to the next issue of this Handbook, being the same as the number of men already initiated since the old book went to press, and on the number likely to be initiated between now and the time the new book goes to press, is 1,500. It may slightly exceed this, but will hardly fall below.

In addition to setting up and incorporating into the three lists of the book these new names, your bid should also include a similar incorporation into the book of the names now embraced in Supplement No. 1. In other words, the names now appearing in this supplement are to be incorporated at the proper places in the three lists of the Handbook, the names in the alphabetical list of the supple-

ment being put in proper places in the alphabetical list of the Handbook; the names appearing in the numerical list of the supplement to be added to the numerical list of the Handbook, and the names in the "States and cities" list of the supplement to be incorporated in their proper places in the "States and cities" list of the Handbook; your bid should also include distribution back into the cases of such surplus type from the supplement as may remain after its incorporation into the Handbook.

Only an estimate can be made of the number of dead names to be lifted out of the book. These will be the delinquent members marked out after January 1. The best estimate I can put on this is that the names to come out will not fall short of 1,500, making the number of pages in the book about the same as at present. The dead matter of last year's Handbook amounted to about sixty-one galley's.

NUMBER OF COPIES—Bid on 5,000, 10,000, 15,000 and 17,500.

PAPER—Same quality of No. 1 bond as in present book.

BINDING—To conform to sample. Note that the book must be very substantially stitched and bound.

TYPOGRAPHY—Manner of setting, capitalization, punctuation to conform to present book.

DELIVERY—Books to be delivered at my office, ready for mailing, with "knockdown" covers as per sample enclosed herewith, this cover to be printed as now appears.

I will be glad to go over this matter personally with any man you may send to my office, giving him all the information possible. Kindly submit your bid as early as convenient.

Yours very truly,
J. H. BAIRD, Supreme Scrivenoter.

Nashville, Tenn., October 15, 1909.

Brandon Printing Co., Nashville, Tenn.

Gentlemen—Please make me bid for the monthly printing of The Bulletin, the official organ of this Order. Along with this I send copy of current number, your bid to cover as set forth:

NUMBER OF COPIES—Bid on printing 10,000, 15,000 and 20,000 copies of eleven issues during the year. See lower down for specifications on annual issue of The Bulletin, which is the September issue.

NUMBER OF PAGES—Bid on 16, 20 and 24-page paper.

PAPER—You to furnish the paper, 60 lb. No. 1 S. & S. C. to conform to sample sent herewith.

BINDING—To conform to sample.

TYPE—Six and eight-point type; roughly speaking, about 50 per cent of each for each issue; probably 20 to 25 per cent of type space taken up with cuts, principally half-tone cuts. First page and two last pages, except in annual issue, stand every issue with slight corrections.

MAILING—You to print, fold, stitch, address (from printed mailing list) and deliver to postoffice.

MAILING LIST—You to take charge of and make monthly correction of mailing list—70 galley's, as per proof sent herewith. This list is machine set. Corrections, therefore, consist of setting up and lifting in the new names and lifting out dead names. The amount of corrections vary considerably. New names set up for last correction (current month) number 223. I think this would be a fair average probably for every month, except January, February and March, during which changes in the list would run very much heavier—probably three or four times the average for the nine months.

MAILING—Paper to be mailed in single wrappers and must conform to postoffice requirements that where any considerable number of papers go to one office they must be bundled and tagged. They must be put in "state bags," which are also to be tagged.

WRAPPERS—Your bid to cover furnishing manilla wrappers for paper.

COPIES OF MAILING LIST—Your bid to cover pulling proof of list monthly for the mailing machine and two additional proofs on manilla paper for use in this office.

ANNUAL NUMBER—As indicated above, the Annual number of The Bulletin is the September issue. This issue conforms to the other eleven issues, except that it has a four-page cover printed on heavier paper, and except, of course, in number of pages and number to be printed. On the Annual Bulletin bid on 64, 72, 80 and 88 inside pages and the four-page cover on heavier paper, as indicated; bid on 16,000, 18,000 and 20,000 copies. Copy of last Annual number sent herewith also.

In the above I have endeavored to give you fully what you will be expected to bid on, and have enumerated all important conditions. If there are any questions you want to ask, or anything connected with the publication of this paper which we can show you, I will be glad to have your representative call at the office.

Kindly make your bid with as little delay as possible.

Yours very truly,
J. H. BAIRD, Supreme Scrivenoter.

These specifications were sent to the two concerns from which Mr. Walker had submitted letters, and to the following Nashville printers, especially equipped for doing such character of work:

Marshall & Bruce Company,
Brandon Printing Company,
Publishing House of M. E. Church, South,
Foster, Webb & Parkes Co.

COMMENT ON FIRST FARNHAM LETTER.

Before taking up replies to these requests for bids, I will briefly comment on the two letters Mr. Walker had submitted, taking up first the one from Farnham Printing & Stationery Co. I will merely call attention to the price quoted for the Handbook, being price of 45 cents per copy; and the fact that no number of pages is mentioned in the quotation on Bulletin. The regular monthly editions of The Bulletin have varied from 16 to 32 pages, seldom until within the past year being as small as 16 pages and before last year most frequently 24 to 32 pages. I will add here that having no instructions on the subject whatever I have always used my own judgment as to how many pages of each issue to print, according to the matter at hand.

I submit that this letter from Farnham Printing & Stationery Co. is not a bid for doing the work at all, and affords no conclusive evidence of the actual cost of which such a paper as we had been getting out could be produced. The letter is simply what it is stated to be in its face, an "estimate," and was written without specifications as to what the work required.

I go into this somewhat fully, as the further correspondence will show that this letter from Farnham Printing & Stationery Co. was the only document Mr. Walker had before him for the statement made publicly in his address, which was widely published in The Bulletin and other publications, and which he repeated before the committee at Hot Springs to which I have referred. I will comment no further on this phase of it.

THE FURTHER CORRESPONDENCE WITH FARNHAM.

As I have already stated, identical copy of the specifications put out at Nashville were sent Farnham Printing & Stationery Co. with the following result:

My letter enclosing the specifications was written October 20th, as appears:

October 20, 1909.

Farnham Printing & Stationery Co., Edison Building, 417 Hennepin Avenue, Minneapolis, Minn.

Gentlemen—Kindly be referred to your letter of August 26 to Platt B. Walker. This letter was duly referred to me, and I have taken up here the matter of contract prices on the work, not only for getting out The Bulletin, but also of getting out the Handbook. I enclose herewith copy of the specifications as I have put them out here—both on The Bulletin and on the Handbook. Kindly give me your bid on both as promptly as you can make same out.

Yours very truly,
J. H. BAIRD, Scrivenoter.

P. S.—Under separate cover by this mail I am sending you copy of the 16-page Bulletin and copy also of last Annual Bulletin, together with proof of one galley of the 70 galley's of the mailing list.

J. H. B.

Not having heard from the concern, I wrote on October 29th as follows:

October 29, 1909.

Farnham Printing & Stationery Co., Edison Building, 417 Hennepin Avenue, Minneapolis, Minn.

Gentlemen—I wrote you at some length on the 20th of this month. Please be kind enough to advise me if this letter was received, together with its enclosures. Advise me also as nearly as you can when you will be able to submit your bid. There is no great hurry, but I would like to know that I will receive all these bids by no later than November 10.

Yours very truly,
J. H. BAIRD, Scrivenoter.

On November 3rd I received the following letter dated November 1st:

The Farnham Printing & Stationery Co., Printers, Bookbinders and Stationers.

Minneapolis, Minn., November 1, 1909.

Mr. J. H. Baird, Supreme Scrivenoter, Concatenated Order of Hoo-Hoo, Nashville, Tenn.

Dear Sir—Answering yours of October 29, we are planning to send in our bid in a few days.

We received the letter and samples you so kindly sent us for bids.

We thank you.

Very respectfully,
FARNHAM PRINTING & STATIONERY CO.
By G. R. Morrissey.

Having still received no bid from the concern, I wrote for the third time as follows:

November 5, 1909.

Farnham Printing & Stationery Co., Edison Building, 417 Hennepin Avenue, Minneapolis, Minn.

Gentlemen—I am still without the bid referred to in your letter of November 1. I leave here early next week to attend a conference at Chicago, at which this whole matter will be taken up. If your bid has not been mailed, kindly mail same to me care La Salle Hotel, Chicago.

Yours very truly,
J. H. BAIRD, Scrivenoter.

I have to add only that I never did hear further from this concern, and dismissed it from further consideration, as either not wanting the work, or being unprepared to execute it—either the one or the other putting them equally out of my reach as a practical business proposition.

JENNINGS & GRAHAM CORRESPONDENCE.

I will now take up Jennings & Graham, to whom we sent the two following letters:

October 20, 1909.

Jennings & Graham, 57 Washington Street, Chicago, Ill.

Gentlemen—Please be referred to your letter of September 20, addressed to Mr. Platt B. Walker, of Minneapolis, Minn. This letter in due time was referred to me, and I have taken up the whole matter of the contract price on this work. I have put out the specifications here for bids, which I will receive in the course of a week or ten days. I enclose copy of these specifications to you. Kindly let me have your bid for the work as outlined in these specifications as promptly as you can.

Under separate cover by this mail I am sending you copy of the present Handbook, with copy of current supplement, the whole enclosed in the cover referred to in specifications.

Yours very truly,
J. H. BAIRD, Scrivenoter.

October 29, 1909.

Jennings & Graham, 57 Washington Street, Chicago, Ill.

Gentlemen—I wrote you at some length on the 20th of this month. Please be kind enough to advise me if this letter was received, together with its enclosures. Advise me also as nearly as you can when you will be able to submit your bid. There is no great hurry, but I would like to know that I will receive all these bids by no later than November 10.

Yours very truly,
J. H. BAIRD, Scrivenoter.

No response whatever to either of these letters was ever received, which leaves us to deal, so far as Jennings & Graham are concerned, with only their letter to Mr. Walker, of September 30th—which, be it remembered, had not been received by him until after he had made both his public announcements and his presentation to the members of the committee at Hot Springs.

There is little to say further, from a business standpoint, of the Jennings & Graham letter. If the man who has read thus far will have the interest to turn back for a careful reading of the letter—which he is respectfully asked to do—he will see that this letter, too, is only an off-hand "estimate," as appears in its face, made without specifications, and based upon a radical and complete change in the work to be done; and finally that it approaches no closer to the definiteness upon which all business must be conducted than to get "in the neighborhood" of it.

It may be that some of the changes suggested in the Handbook might well be made, but the point is now that this "neighborhood estimate" on something the estimator had in his mind, cannot be accepted by any fair-minded man as a gauge of the actual cost of doing the work on a wholly different plan.

I will add only that there is evidence in this letter that the concern which wrote it is not engaged in the printing business; I quote—"Owing to different parties having delayed giving us prices, and then turning down the work entirely, a lot of time has passed by and we have not until now been able to get any definite (sic) information for you."

However it may be, whether this concern is in the printing business or not, it dropped out of the correspondence after this first letter, no reply whatever to my two letters ever having been received, as stated. I submit we may "ere drop Jennings & Graham."

BLAKELY'S PRINTING COMPANY CORRESPONDENCE.

I will now take up correspondence with the Blakely Printing Co., of Chicago. As I never heard of this concern until its first letter was received, it is assumed that the specifications and my letter were turned over to it by Jennings & Graham, as one of the "different parties" mentioned in the latter concern's letter. The correspondence follows:

Chicago, November 4, 1909.

Concatenated Order of Hoo-Hoo, Nashville, Tenn., Mr. J. H. Baird, Supreme Scrivenoter.

Dear Sir—We take pleasure in quoting you the following prices on your Handbook of the Order of Hoo-Hoo under these specifications:

All paper stock to be furnished by The Blakely Printing Company, same weight and quality as that used in the issue of your Handbook furnished us.

Composition—You are to furnish us complete type pages of your book as in your last run. We to set up additional names and insert them in the proper places; also to insert type which you will furnish us of Supplement No. 1. We have based our composition at 61 galley's of new matter. The changes of address to average three to a page. We base our figures in making all changes in linotype, believing it will be much more economical. All type which we take out of the different pages we will tie up and hold for further orders from you.

Press work to be a good grade, all forms carefully made ready, black ink used throughout, but before undertaking the work we would want it thoroughly understood that as fast as one form is completed we would proceed with the press work.

Binding—Books to be sewed in sections of 32 pages each, and cover put on similar to sample submitted us. Books to be trimmed and round-cornered to 3/4"x6 1/2 inches, red edges. Books to be inserted in knockdown cases, similar to sample submitted; we to furnish the cases.

Price—	
5,000 Copies\$1,500.00
10,000 Copies2,400.00
15,000 Copies3,400.00
17,500 Copies3,950.00

Our office is one of the largest in the city, and we know we would be able to handle your job expeditiously and turn out a very satisfactory job in every respect. If we have not covered all the points of this work, we would be glad to submit other figures on request from you.

Thanking you for an opportunity of figuring on this work, and hoping that our price will justify you in placing the work with us, we remain,

Very truly yours,
THE BLAKELY PRINTING CO.

Per J. C. Crossley.

November 5, 1909.

Blakely Printing Co., 132 Market St., Chicago, Ill.

Gentlemen—Four courteous favor of the 4th duly to hand. Please accept my thanks. I am not quite sure that I understand all the statements in your letter. All the other bids I have received so far are based on so much per copy for 5,000, 10,000, 15,000 and 17,500 copies of the book.

Your bid is on a different basis, but this is immaterial. However, a point that is material is what you say about changing the typography. You say your figures are based on making all the changes in linotype. Perhaps this is possible and would work an economy, but I am not quite clear as to how it can be done. I enclose herewith, for example, page 336, torn from present Handbook. This is a portion of the States and cities list covering our membership at Lincoln, Neb. On this page appear eight names, which, together with the name of the firm with which the man is connected, is so long that the firm name is set in two lines with brackets. This arrangement is quite general throughout this States and cities list. How could you set these lines in brackets on a linotype? How could you properly space the first half of the line, preceding the bracket, so as to make it conform in appearance to the other names on the page?

One other point: Some of the type used in this book has run through fourteen or fifteen annual editions. Much of it has run through from five to ten annual editions. No doubt all of it is worn to some extent. How, in your judgment, would new linotype stuff show up in such a page? My judgment is, it would be considerably higher than the type matter and would make the page unsightly. I am assuming, of course, that your linotype would exactly match the face of the other type, or that a mold for the linotype to exactly match could be secured.

One other point before we leave this matter of linotype setting: To whom would belong this metal set on the linotype, and what arrangement could we figure out on that?

In your letter you state, "the changes of address to average three to a page." Do I understand that your bid is based on this limitation? If so, just what does it mean? Do you use the words "changes of address" as synonymous

with corrections? In other words, is the putting in or taking out of a name, say in the alphabetical list, to constitute one of the "changes," to three of which to the page, on an average, we would be limited in your bid? It is not easy to make my meaning exactly clear in writing, but if every name in and every name out and every name changed—in short, every change made—is to count as one of the "changes of address" mentioned in your letter, then these "changes" will greatly exceed an average of three to the page, in my judgment.

By referring to my former letter setting forth the specifications, you will see that my estimate of the new names to be sent up and added—that is, incorporated in the three lists of the book—will amount to 1,500; my estimate of the number of names to be lifted out of the three lists being the same number—1,500. This alone—covering only the putting in of the new initials and the taking out of the delinquents—would involve 3,000 "changes" in the present Handbook, of one sort and another, and added to this would be the great number of changes in the address

LIST OF MEMBERS. 835

NEBRASKA—Continued.

- JUNIATA.
- MCINTOSH, PETER (13045).McIntosh Lbr. Co.
- LESHARA.
- RUTT, J. M. (20871).Rutt-Zang Lbr. & Grain Co.
- LEWISTON.
- WHIFFEN, C. V. (8882)C. V. Whiffen & Co.
- LXKINGTON.
- FOX, F. L. (10085).....S. T. Woodsum & Co.
- LINCOLN.
- ALDRICH, H. W. (22472).....Pacific Timber Co.,
* Little Bldg. Everett, Wash.
- BALDWIN, J. J. (16330).....Curtis, Towle & Falno Co.
* 1529 G St. Box 793.
- BINGER, H. E. (20823) Adams & Kelly Co.,
* 915 South St. Omaha, Neb.
- BOYD, SAMUEL L. (12092) Coeur D'Alene Lbr. Co.,
* 631 S. 17th St. P O Box 75.
- BROWN, F. W. (2160)F. W. Brown Lumber Co.
* Mayor's Office.
- BROWN, F. W., Jr. (13914).....F. W. Brown Lbr. Co.
* 700 O St.
- BURBANK, J. B. (8851).....Lincoln Sash & Door Co.
* Phelps-Burruss Lbr. & Coal Co.
- BURRUSS, J. G. (13916).....Phelps-Burruss Lbr. & Coal Co.,
* Falno Co.
- CHAMBERLAIN, E. S. (20830).....Curtis, Towle & Falno Co.
- CHAPIN, I. G. (2157).....Searle & Chapin Lumber Co.
* 737 N. St. Box 118.
- CHASE, J. W. (13407).....Proudt-Polleys Lbr. Co.
* 512 Little Bldg. The Oro, D-3.
- CHRISMAN, J. K. (22477).....W. S. Dickey-Clay Co.,
* 406 S. 13th St. Kansas City, Mo.
- CLARK, E. G. (22478)Bradford-Kennedy Co.,
* L. B. 325. Omaha, Neb.
- COATS, E. (13918)Rogers Lumber Co.
* Box 996.
- CRITCHFIELD, A. B. (2177)Nebraska Lbr. Dealers' Association.
* 513 Richards Block.
- CRITCHFIELD, D. (16118).....C. M. Kincaide Co.
* 509 Little Block.
- DIETZ, J. F. (5900).....C. N. Dietz Lbr. Co.,
* 1717 D. St. Omaha, Neb.
- DITROW, C. H. (10793).....Humbled Lbr. Co.,
* Box 436. Sandpoint, Ida.
- EATON, S. M. (282).....American Sash & Door Co.,
* Little Block. St. Joseph, Mo.
* 2211 Sumner St.
- ERFORD, J. H. (2175).....Curtis & Bartlett Co.

Sample Page of Handbook Mentioned in Correspondence With Blakely Printing Co.

and in the firm connections of the present members. As stated in my previous letter, it is difficult to estimate accurately in advance what the total number of changes will be, but, considering all changes, such as described in the above, I am sure the number will materially exceed 3,000, which would approximately be an average of three to a page.

Please be kind enough to refer to my former letter and

read it carefully in the light of this letter, and then as promptly as you can write me very fully on the points I have raised. Under your bid as it stands at present, I would not know what misunderstandings might arise. As this matter must soon be settled, I trust you can get your letter to me by not later than November 12.

Yours very truly,
J. H. BAIRD, Scrivenoter.

Chicago, November 11, 1909.

Mr. J. H. Baird, Supreme Scrivenoter, Concatenated Order of Hoo-Hoo, Nashville, Tenn.

Dear Sir—Your letter of the 5th at hand, and we take pleasure in quoting you further prices and explaining to the best of our ability the way we intend to run your book. After carefully reading yours of the 5th, we came to the conclusion that we were rather low in our estimate on the amount of changes to be made in the book, so, consequently, have revised our prices so that they stand at 35c a copy in 5,000 lots; 28c a copy in 10,000 lots; 26c a copy in 15,000 lots; 25c a copy in 17,000 lots.

As stated in our first letter, our figures are based on making all changes in linotype. We are positive that this is the most economical way of handling the work, and will insert all brackets, as shown on page 836, by hand.

We have considered carefully the point that you raise about some of the type in this book having run through fourteen and fifteen annual editions, also some of it through five and ten annual editions, and fully realize that linotype, being the same standard height as brand-new type, would show up much lighter than the old type; but we are positive that we can overcome this by careful make-ready, assuring uniform impressions of all pages, and will guarantee to give equal results as the copy of your book submitted.

Your further point, raising the question of to whom this linotype matter shall belong, is easily answered by saying that a charge of 10c per pound will be made you for all linotype used. You will readily see that there is a great saving in using this linotype rather than having you furnish new type, which easily retails from 45c to 50c per pound.

In our revised prices we believe we have made a careful estimate on the number of changes to be made in your book, and are willing to take a chance that our judgment is right.

We have made a careful study of both this and your original letter, and are confident that we understand the contents thoroughly, and should you feel justified in placing your valued order with us we will warrant you service second to none in the country. We run a day and night plant, employ approximately three hundred people, have abundant press capacity, operate eight linotype and five monotype machines. We know we are competent to handle this book in a satisfactory manner.

Very truly yours,
THE BLAKELY PRINTING CO.

Per J. C. Crossley.

I will set forth as briefly as possible my reasons for dismissing this bid from further consideration:

First—I am a practical printer, having served the regular apprenticeship of five years, worked eight years at the case, and am now a member (honorary) of Nashville Typographical Union No. 20. I never believed, nor have I found any other competent printer who believes, that it is practical—

(a) To intersperse new machine-set matter with the standing hand-set matter in this Handbook, and make it lock up and show up as a neat and satisfactory job; (b) I never believed, nor have found a competent printer who believes, that it is practical to set these "split and bracketed lines" on a linotype machine at any saving over hand composition; and (c) I have not believed that it would be safe to enter into any contract for doing a job, such as printing this Handbook, based on any measure of uncertainty as to the number of changes or corrections to be permitted under the contract. Practically seventy-five per

cent of the composition of getting out this annual Handbook consists of "changes" and "corrections"—changes and corrections made on every form right up to the hour of going to press. I have not felt it would be safe to place this work on any other than a flat contract of so many books for so many dollars.

The reader of this is invited to submit the points here raised to any competent and experienced printer and get his views.

I submit in this connection that I have several times discussed with printers here if it would not be an economy to discard hand composition entirely on the Handbook, and set the book up on linotypes new each year. I have never been able to figure out that this would be a saving, since during the years that we have continued the Handbook we have accumulated all the type necessary to set and correct it each year, only occasionally having to buy additional sorts, mostly particular numerals, as the numbers of the new members advance serially. For instance, when our enrollment reaches 30,000, we would then have to buy a small quantity of additional "threes," since every new man would have at least one three in his number.

One other point that has restrained me from undertaking any radical changes in the typography of the Handbook, is that the future of the Handbook has been made the subject of discussion at every annual meeting for ten years past, at each meeting various changes being suggested and discussed. In view of this, I say, I have not thought it prudent at my own initiative, to make any radical changes in the typography of this book, but have tried to carry out intelligently and economically, as best I have been able to interpret it, the wishes of the members in regard to the Handbook as made manifest at our annual meetings.

I now come to the bids of the three Nashville printers, one declining the work, as appears. I submit these bids, both on The Bulletin and the Handbook, without comment, asking each reader himself to decide which bid should have been accepted.

BIDS ON HANDBOOK.

PUBLISHING HOUSE OF M. E. CHURCH, SOUTH.

Nashville, Tenn., October 23, 1909.

Mr. J. H. Baird, Nashville, Tenn.

Dear Sir—We have your request for estimates on "The Bulletin" and "Constitution and By-Laws of Concatenated Order of Hoo-Hoo," and specifications for same. Just at this time we do not feel that we could give this work a place in our manufacturing department and do it justice because of the great number of periodicals on hand; therefore we beg to be excused from submitting figures on these works.

Yours truly,
SMITH & LAMAR.

By C. R. Kilvington, Supt. Mfg.

October 26, 1909.

Smith & Lamar, City.

Gentlemen—I have your favor of the 23d, and, frankly, I am very much disappointed. I had certainly hoped you people would bid on this work. The charge has been made that this work here at Nashville is too high-priced, and I have made the claim that we have more of them and bigger printing offices at Nashville than any town in the United States of its size. I want to keep this work here, and it has seemed to me that your house was peculiarly well fitted to take on such a job.

If possible, I desire that your decision in the matter be reconsidered and that you make me a bid. If not on The Bulletin and Handbook both, then on one or the other, on the specifications given.

Yours very truly,
J. H. BAIRD, Scrivenoter.

PUBLISHING HOUSE OF M. E. CHURCH, SOUTH.

Nashville, Tenn., November 2, 1909.

Mr. J. H. Baird, Scrivenoter, City.

Dear Sir—Your letter of October 26, asking us to reconsider our decision not to bid on The Bulletin and Handbook, has our attention.

Our establishment is especially equipped for publication work, but we do not feel that we could do justice to any more work of this character, the circulation of our own publications having grown to about the limit of the capacity of our plant.

The past four or five years have been devoted to building in this city, in China and in Dallas. Next year we hope to improve our manufacturing department by adding new and improved machinery, but until this is done we shall not be able to take any additional periodical work.

We regret exceedingly that we cannot accommodate your work, and again, in view of the conditions existing as above stated, beg to be excused from bidding on your publications.

Yours truly,
SMITH & LAMAR.

By C. R. Kilvington, Supt. Mfg.

Nashville, Tenn., November 11, 1909.

Mr. Jas. H. Baird, Scrivenoter, City.

Dear Sir—Complying with your recent request, we are pleased to quote you as follows.

5,000 Annual Books for the Concatenated Order of Hoo-Hoo	\$2,986.00
10,000 Annual Books for the Concatenated Order of Hoo-Hoo	4,581.00
15,000 Annual Books for the Concatenated Order of Hoo-Hoo	6,242.00
17,500 Annual Books for the Concatenated Order of Hoo-Hoo	7,873.00

We thank you for the opportunity afforded us of quoting, and, should we be awarded the contract, will give you prompt service and good work.

Yours very truly,
MARSHALL & BRUCE CO.

(To facilitate comparison with other bids, I reduced this to same basis as others.

5,000 for \$2,986.00 is .596 per book.
10,000 for \$4,581.00 is .458 per book.
15,000 for \$6,242.00 is .416 per book.
17,500 for \$7,873.00 is .45 per book.

It will be seen that the last figure is higher than the one which precedes it for less number of books.—J. H. B.)

Nashville, Tenn., November 4, 1909.

J. H. Baird, Supreme Scrivenoter, Concatenated Order of Hoo-Hoo, First National Bank Building, City.

Dear Sir—After reading your specifications, we think it best to make price for the Handbook at so much per copy, taking the former one, as to size, quality of work, number of pages and styles, as a basis. We would quote you then:

5,000 Copies	58c each
10,000 Copies	45c each
15,000 Copies	41c each
17,500 Copies	40c each

I think we can comply with your specifications without any trouble. We are returning the samples herewith.

Very truly,
BRANDON PRINTING CO.

Nashville, Tenn., November 3, 1909.

Mr. J. H. Baird, Scrivenoter, City.

Dear Sir—As per your specifications, we beg to make you the following bid on publishing the Hoo-Hoo Handbook to contain 1,092 pages:

5,000 Copies at 54½ cents each.
10,000 Copies at 42 cents each.
15,000 Copies at 38 cents each.
17,500 Copies at 36½ cents each.

We find it very difficult, indeed, to make flat price on this piece of work owing to the great difference in changes made from year to year, but have endeavored to make you price which we think is the lowest that can be made consistent with good work.

Very respectfully yours,
FOSTER, WEBB & PARKES.

BIDS ON BULLETIN.

Nashville, Tenn., November 1, 1909.
Mr. J. H. Baird, Scrivenoter, City.
Dear Sir—As per your request, we herewith make you the following estimate for publishing and mailing The Bulletin for the next twelve months.

Table with 2 columns: Bid description (e.g., 15,000 copies, 16 pages for) and Price.

For the Annual or September number, we quote as follows:

Table with 2 columns: Bid description (e.g., 15,000 copies, 16 pages for) and Price.

Thanking you for again favoring us with the opportunity of furnishing estimates of this work, and hoping to be favored with the order, we herewith remain,

Very respectfully,
FOSTER WEBB & PARKES.

Nashville, Tenn., October 26, 1909.
Mr. J. H. Baird, Supreme Scrivenoter, Concatenated Order of Hoo-Hoo, City.

Dear Sir—In answer to yours of the 14th, we herewith quote you for your Monthly Bulletin as follows:

Table with 2 columns: Bid description (e.g., 15,000 copies, 16 pages for) and Price.

For the Annual edition, we quote you:

Table with 2 columns: Bid description (e.g., 15,000 copies, 64 pages and cover) and Price.

We shall be glad to have your order.

Yours very truly,
BRANDON PRINTING CO.

Dict. Mr. McFerrin.

Nashville, Tenn., November 1, 1909.

Mr. J. H. Baird, Supreme Scrivenoter, City.
Dear Sir—Please refer to your inquiry of October 15. Complying with your request we are pleased to quote you as follows for the monthly printing of The Bulletin:

Table with 2 columns: Bid description (e.g., 10,000 copies, 16 pages) and Price.

Annual Number.

Table with 2 columns: Bid description (e.g., 15,000 copies, 64 pages) and Price.

We thank you for the opportunity afforded of quoting on the above, and in the event we are successful bidders we assure you of prompt service and good work.

Yours truly,
MARSHALL & BRUCE CO.

We have personally gone over the original of all the papers referred to or reprinted in the above.

(Signed) B. A. JOHNSON.
E. H. DEFERAUGH.

These Nashville bidders appeared at the office, some of them several times, and I personally went over the specifications with each of the bidders, line by line, showing just what the work consists of, and in just what shape and form the "copy and corrections" for the Handbook would be delivered, and generally sparing no effort to secure the lowest possible bid upon which I could base a contract likely to involve several thousand dollars of the Order's money.

The rest of it, happily, is soon told. I took all the original papers here printed or referred to, to the joint conference held at Chicago and waited patiently for the subject to be called up. If the original letters of which Mr. Walker sent me copies, were sent to the conference, as he said in his letter of September 25, would be done, I never heard of them. Mr. Walker, as I recall it, did not attend this conference.

The matter of these bids was finally called up by Snark Hadley, one of the presiding officers, under whose direction they had been secured. I cannot say that much interest was elicited. Finally, as I recall it, Mr. Carl Saye, at that time Vicegerent at Chicago, Mr. C. P. Ives, of Baldwin, Kansas, who had heard the discussion at Hot Springs, and one or two other men, whose identity I cannot now certainly recall, were either designated to look over the papers, or voluntarily consented to do so.

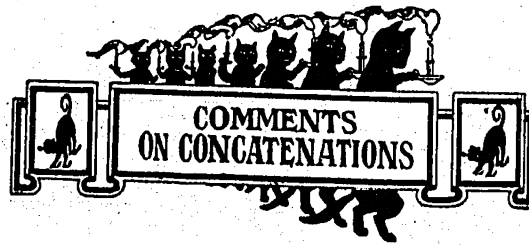
The only man I can certainly recall as having gone into the matter of these bids with any great amount of care was Mr. Hadley, Snark at the time of this Chicago conference.

All the papers here referred to were also taken to the annual meeting at San Francisco, and were on hand at the last annual meeting, and have always been accessible to any one who wanted to know what the facts were.

Respectfully submitted,
J. H. BAIRD, Scrivenoter.

Clocks Run by Water.

The ancients had clocks which operated by means of water. Instead of being wound up they were filled each morning. Young men calling on young women would carry a bucket of water as well as a box of candy. Then they could set the clock back a few quarts and deceive the father who stamped downstairs with the intention of delivering some remarks against late hours in courtship. In those days in the winter the conventional excuse for coming late to work was that the clock had frozen up overnight.



Fostering an Industry at Fostoria.

At Fostoria, Texas, on the evening of September 23, the Texas boys held a lively concatenation. There were but five initiates and this gave the officiating nine an opportunity to show the mysteries of Hoo-Hoo in the most impressive way to the kittens and for the merriment of the old cats assembled. This concatenation was worked up by Brother E. L. Rogers, of Fostoria, and was held under the vicegerency of Brother J. C. Dione, of Houston. Brother Rogers acted as Snark and made a splendid one, Brother Dione taking himself the role of Junior, and the wonders of the Garden-on-the-Left were shown to those five seekers of Hoo-Hoo wisdom in the most approved style. At this meeting fourteen members were reinstated and enthusiasm for the Order ran high.

Snark, E. L. Rogers; Senior Hoo-Hoo, C. H. Robinson; Junior Hoo-Hoo, J. C. Dione; Bojum, D. G. Zimmerman; Scrivenoter, N. E. Atkinson; Jabberwock, C. A. Miles; Custodian, H. M. Clements; Arcanoper, B. B. Collier; Gurdon, J. E. Cropper.

- 26083 James Arnold Bledsoe, Fostoria, Texas; buyer of supplies Foster Lumber Co.
26084 Claud Cecil Hayes, Fostoria, Texas; buyer of supplies Foster Lumber Co.
26085 Thomas Edwin Lane, Fostoria, Texas; superintendent of construction Foster Lumber Co.
26086 Thomas Clifton Marshall, Cleveland, Texas; station agent Houston East & West Texas Ry.
26087 Albert James Worcester, Fostoria, Texas; yard superintendent Foster Lumber Co.

Concatenation No. 1737, Fostoria, Texas, September 23, 1911.

Remindful of Old Days.

The biggest and best concatenation ever held in Northern Alabama, and one of the best ever held anywhere in the South, was Vicegerent H. B. Wood's meeting at Birmingham on October 12. Formal report below shows that twenty-three men were initiated. No finer class was ever put in anywhere. But this only tells a part of the story. There were ten equally good men "left over."

The concatenation was called early—at 6 o'clock p.m., so as to give ample time for the adjournment of the whole delegation to the magnificent Country Club, where the session-on-the-roof was held. On this account several of the candidates showed up a little late. The program was not interrupted, as the members had already determined on a "come back" concatenation to follow. The date for this now has been fixed for December 7, when it is the determination of the Birmingham members to initiate equally as large a class. The expectation is that the class will be even larger. One prominent Birmingham lumberman has "staked his reputation" that there will be not less than fifty men.

Incidentally it may be said that such a concatenation as this is one of the incidents of the rapid growth of Birmingham as a lumber distributing center, there being more than forty concerns there, mainly yellow pine manufacturers and wholesalers. Many out-of-town members and candidates took part in this meeting, Birmingham being the center for a large lumber manufacturing district.

Too much credit cannot be given Vicegerent H. B. Wood. He began work on arrangements for this meeting several weeks ago, and everything was carried out according to schedule. The session-on-the-roof at the magnificent Country Club of Birmingham, several miles out of town developed into a splendid banquet. Vicegerent Wood as master of ceremonies called on Brother Fred S. Larkin, of the American Lumber & Export Co., to introduce the toastmaster, the Supreme Scrivenoter of the Order. Excellent talks were made by the following members, and the evening until midnight, was most pleasantly and profitably spent: H. B. Wood, Vicegerent; Fred S. Larkins, H. H. Snell, E. L. Mountfort, Geo. L. Word, Atlanta, Ga.; Forrest G. Shaw, Louisville, Ky., and J. L. Gardner.

All the speeches were brief and informal, but Brothers Snell and Gardner said some mighty good things for the good of Hoo-Hoo, and the brotherly feeling it should create and has created among lumbermen.

Brother E. L. Mountfort is a railroad man, and spoke of the close relation that should be maintained between lumbermen and the railroads. He said that ever since he has been in the railroad business he has been trained to look on lumber shippers as about the best patrons the railroads have. He made an exceptionally good talk.

The candidates and members in attendance were carried to the Country Club on a special car and "trailer" chartered by Vicegerent Wood.

Everything connected with the meeting passed off with the utmost smoothness, Vicegerent Wood having been ably assisted with all the arrangements and in the initiation ceremonies by Brothers J. W. Douglas, H. H. Snell, of the Lathrop Lbr. Co., who admirably discharged the duties of Junior Hoo-Hoo; H. P. Hubbard, one time Vicegerent in Indiana; W. A. Hammond and F. S. Larkins, and in fact all the active members of the city.

Incident to the meeting a little conference was held resulting in the selection of Brother J. W. Douglas, of the Iron City Lumber Co., to succeed Brother Wood for the Northern District of Alabama. He will be in charge of the meeting to be held in December.

Snark, H. B. Wood; Senior Hoo-Hoo, Fred Larkins; Junior Hoo-Hoo, H. H. Snell; Bojum, E. P. Ewart; Scrivenoter, W. P. Hubbard; Jabberwock, W. A. Hammond; Custodian, J. W. Douglas; Arcanoper, F. J. Sheppard; Gurdon, W. H. Fleming.

- 26088 John Wat Boggis, Birmingham, Ala.; salesman G. E. Lam N. & S. Co.
26089 Rhodes Boykins, Birmingham, Ala.; sales manager F. H. Johnson & Co.
26090 Henry Galloway Brabston, Birmingham, Ala.; partner Thames-Brabston & Co.
26091 Frank Earl Butcher, Birmingham, Ala.; secretary and treasurer Byrum & Butcher Ldw. Co.
26092 George Robert Byrum, Birmingham, Ala.; president Byrum & Butcher Ldw. Co.
26093 Harry Clemons Clark, Birmingham, Ala.; salesman and estimator Jenkins Lbr. Co.
26094 Riley Haden Collins, Birmingham, Ala.; bookkeeper, cashier and assistant manager Asa L. Hoyt.
26095 Augustus Lomar Darnell, Coaling, Ala.; owner and general manager A. L. Darnell & Sons.
26096 Cecil Granlee Duffee, Birmingham, Ala.; bookkeeper and salesman Jefferson Lumber Co.
26097 Frank A. Eislingner, Birmingham, Ala.; commercial agent Chicago & Alton R. R.
26098 Mims Wilmer Fellows, Birmingham, Ala.; manager sash, door and blind department, Birmingham Paint and Glass Co.
26099 Samuel Eugene Grant, Ensley, Ala.; superintendent of yard and salesman Pioneer Lbr. & Creosoting Co.
26100 Ulmo S. Hodges, Coaling, Ala.; owner Fleming Lbr. Co., Fleming, Ala.
26101 Asa Lyman Hoyt, Birmingham, Ala.; proprietor Asa L. Hoyt.

- 26102 Guy Smith Jones, Birmingham, Ala.; cashier and bookkeeper Jenkins Lumber Co.
- 26103 E. Brown Kirksey, Birmingham, Ala.; salesman and bookkeeper Garnett Lumber Co.
- 26104 John Madison Kyter, Talledega Springs, Ala.; partner Kyter Bros. Lumber Co.
- 26105 Thomas Clifford Neal, Elmore, Ala.; secretary and treasurer Elmore Lumber Co.
- 26106 Eli Pigman, Birmingham, Ala.; assistant sales manager Thames, Brabston & Co.
- 26107 John Graham Putman, Jr., Birmingham, Ala.; traveling freight agent C. H. & D. & B. & O. S. W. R. R., Baltimore, Md.
- 26108 Charles Roberts, Jr., Birmingham, Ala.; Acme Lumber & Coal Co.
- 26109 Elmer C. Thuston, Birmingham, Ala.; secretary and treasurer Birmingham Saw Works.
- 26110 John Washington Wood, Birmingham, Ala.; traveling freight agent N. & W. Ry.

Concatenation No. 1738, Birmingham, Ala., October 12, 1911.

PERSONAL MENTION.

Brother G. R. Gloor, No. 10178, has been made assistant sales manager of the big Tremont Lumber Company at Winnfield, La. This is one of the biggest yellow pine manufacturing concerns in the state. Brother Gloor is well known as a competent and experienced yellow pine salesman. For a number of years he was with the Eau Claire Lumber Company, of St. Louis, and has been connected with other concerns marketing a large product.

"Few there be that can keep hotel," sadly remarked a great philosopher. Fortunately there are exceptions to the rule, and Gaston Saux, Honorary No. 99, is one of them. As many Hoo-Hoo know, he "can keep hotel." About four months ago Mr. Saux left his position as manager of the Grunewald to go to Vicksburg to take up the management of the National Park Hotel there. Mr. Saux, who is financially interested in the National Park Hotel, went there for the purpose of starting it on a successful career. This having been accomplished, he has now returned to his old position at the Grunewald, though he still retains his interest in the Vicksburg hotel.

Brother Sam R. Guyter has removed from Patterson, La., to Chattanooga, Tenn., where he is now Secretary and General Manager of the Central Manufacturing Company. The concern manufactures and deals in poplar, oak and chestnut.

OBITUARY.

Isaac Dan Doverspike (No. 19157).

Brother Isaac D. Doverspike died September 16, 1911, at Kittanning, Pa. He had been ill of typhoid fever five weeks before his death.

Brother Doverspike was born at Eddyville, Pa., February 6, 1846. He spent his entire life in his native State. He was identified with the lumber business and owned extensive timber lands.

Brother Doverspike joined Hoo-Hoo at Pittsburg, Pa., March 23, 1907. He was a subscriber to the Death Emergency Fund. He was a member of the Knights Templar, also.

The impressive funeral ceremonies of this organization were observed at the funeral.

Brother Doverspike was a good and highly respected citizen, prominent in business circles, and a devoted husband and father. A widow and six children survive.

Charles Harvey Zimmerman (No. 24437).

Another sad death in the ranks of Hoo-Hoo is that of Brother Charles H. Zimmerman, which occurred at Hamilton, Ontario, Canada, Saturday, September 16, 1911. He was born at Milton, Ontario, Canada, October 2, 1868.

Brother Zimmerman was well known in business circles, being connected with D. Aitchinson & Company for fifteen years. He was prominent in church circles and also in the fraternal circles, serving as Master of St. John's Lodge, A. F. and A. M., a member of St. John's Chapter of Royal Arch Masons, a member of Court Findlay, Canadian Order of Foresters, and a member of the Concatenated Order of Hoo-Hoo. He joined Hoo-Hoo at Hamilton, Ontario, Canada, April 22, 1910.

Brother Zimmerman was instinctively a gentleman and greatly respected by all with whom he came in contact.

Robert Garnett Guthrie (No. 22939).

Brother Robert G. Guthrie died at Rocky Mount, Va., September 28, 1911. He was born at Cumberland, Va., May 2, 1876.

At the time of his death Brother Guthrie was connected with the Cameron-Barkley Company, of Charleston, S. C. He became a member of Hoo-Hoo at Fayetteville, N. C., March 31, 1909, and was a subscriber to the Death Emergency Fund.

John Rutherford (No. 231).

News of the death of Brother John Rutherford has just reached this office.

Brother Rutherford was an old-time Hoo-Hoo, joining the Order at Camden Ark., January 23, 1893. He was one of the most prominent lumbermen in the South, and was also a capitalist whose interests extended over Arkansas and several adjoining states. His death caused the deepest sorrow throughout the State of Arkansas.

Frank Cummings (No. 17764).

Brother Frank Cummings died at Weston, W. Va., September 28, 1911. He was born at Buckhannon, W. Va., April 7, 1848.

Brother Cummings became a member of the Order September 8, 1906, at Hinton, W. Va. He was a subscriber to the Death Emergency Fund.

At the time of his death Brother Cummings was connected with G. W. Hoover, of Williamsport, Pa.

Harvey Putnam Pond (No. 9235).

Brother Harvey Pond was accidentally killed recently while hunting and timber cruising near Alger, Wash. In crossing a ravine on a fallen log the bark loosened, throwing Brother Pond into the ravine below; in falling his gun became discharged, tearing a fearful wound in his right hip. Brother George W. Childs, who accompanied Brother Pond, did all he could to relieve the wounded man's sufferings, then hastened to the mill of the Alger Shingle Company for a physician. Returning to the scene of the accident they discovered that Brother Pond was dead.

Brother Pond was part owner of the Alger Shingle Company. He joined Hoo-Hoo at Sedro-Woolley, Washington, May 23, 1902, and was also an Odd Fellow.

The Odd Fellows conducted the funeral services, which were held at Burlington, Wash., the former home of Brother Pond.

A widow and five small children survive.

THE PRACTICAL SIDE.

The men whose Hoo-Hoo names appear in the notices below are out of work and want employment. This is intended as a permanent department of The Bulletin, through which to make these facts known. It is, or should be, read by several thousand business men who employ labor in many varied forms, and it can be made of great value in giving practical application to Hoo-Hoo's central theme of helping one another. It is hoped the department will receive very careful attention each issue.

Some of our members advertising in The Bulletin fail to advise me when they have secured positions, so an old ad keeps running for months and months. To avoid this I have adopted the plan of running the ads as long as three months and then if I have heard nothing from the advertiser I will cut his ad out. If at the end of the three months he still wishes me to continue it, he must advise me.

J. H. BAIRD, Scrivener.

WANTED—By a hustler, a position as yard manager. Have had several years experience and not afraid of competition, and can give best of reference. Address "F. E. P.," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Young man 22 years old desires position. Have had four years' lumber experience; I am capable of managing retail yard. Have also had general office work. Best of references. Address No. 24630, care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position, Hoo-Hoo No. 7555 would like to correspond with owners of crossing in transit plants, planing mills or variety works, who are in need of a superintendent or manager to take charge of the manufacturing end who has years of experience, energy and "the know-how." Would prefer to take an interest in an established business, or will assist in organizing a new company to build and operate either of the above named plants, or a sash, door and blind or mantel factory. Southern location preferred. References from present and past connections. Address "G. W. M.," 2112 Pearl St., Jacksonville, Fla.

WANTED—Position as superintendent or general manager of any department of a lumber operation. Would prefer outdoor work, but can do any kind of office work. Have had long experience in hardwood operations and can handle any part of the business from stump to marketing. Address "T.," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as salesman for good mill machinery and supply house by thoroughly experienced man, strictly sober and reliable. Have been connected with some of the best machinery and mill supply houses on the Pacific coast. Address "Pacific Coast," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—A mill foreman to take charge of small mill with planer attached; must be a man that can keep up the machinery and saws. Will not have a man that gets drunk or one that smokes around mill. Mill on R. R. Good town. Good schools. Wages \$100 per month. Address F. H. Harman, Seoba, Miss.

WANTED—Position as manager of retail lumber yard. Have had sixteen years' experience as manager of yards in Oklahoma. Will go almost anywhere where there is any business. Can furnish references as to my ability and character as a lumberman. Address "G. E. S.," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as sales manager or assistant with some first class yellow pine mill or wholesaler in any section of the country. Have had seven years' experience buying and selling yellow pine. Can furnish best of references. Address "Brooklyn," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position. A road man who is up on all the grades of hardwood lumber, both northern and southern woods, is open for a position anywhere in the States; am considered one of the best men in the east for speed and skill in handling lumber. Have traveled the southwest and northern states. Can furnish references. Address "W. D. S.," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position with some big lumber manufacturing concern as superintendent of machinery; can rebuild locomotives from wheels to whistle; thoroughly understand sawmill machinery from one end of the mill to the other; am equally familiar with any form of motive power used in sawmilling. Can handle electric lighting equipment. Prefer position somewhere in the south. Address "Locomotive," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as paymaster or timekeeper; five years office experience; 25 years old, single, steady and sober. At present employed but desire change; west or Old Mexico preferred. Give edge reference. Address "Paymaster," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as retail yard manager at some point west of the Rocky Mountains. I am 34 years old and have had sixteen years' experience in the retail lumber business. Have acted as manager of retail yards for six years. I am single, energetic and can furnish the best of references. Willing to accept moderate salary to start on. Address "Yard Manager," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position. Lumberman wants situation. Experienced in retail business as manager, bookkeeper and general office work. Any location. Can furnish A1 references. Address "H. B.," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as superintendent or sawyer. Am competent and can furnish references from good mills. Address "Winder," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Western pine man wants change. Practical lumberman; 40 years old; married; with lifetime experience in logging, manufacturing, wholesaling and retailing, good executive, expert office man who can handle any size proposition wants suitable position. At present employed as manager in western pine district but can come on short notice. Will go to any healthful place in the world and guarantee satisfaction. Address "Western Pine," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as manager or superintendent of sawmill operation in Mexico. Am an all around young lumberman with plenty of energy and ability to handle the roughest and toughest proposition you have and get results. Am exceptionally strong on planing and keeping costs to the minimum, also in organizing the force and keeping plant operating with clock-like precision. Am married and strictly temperate; have no use for intoxicants whatever. If necessary could bring almost entire crew of skilled sawmill men. Offer me the opportunity and I'll show you what I can do. Address "Mexico," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as shipping clerk with yellow pine lumber company. At present employed as inspector for an export lumber company, but am married man and desire to get located. Address "Inspector," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position by young man now manager of a retail lumber yard in New Orleans; would like to make a change to manager of a retail lumber yard in the west. Willing to start on a reasonable salary if there is a chance of advancement. Address "H. H. P.," No. 431 Canal St., New Orleans, La.

WANTED—Position as superintendent or general manager of sawmill. Ask only for trial to prove my worth and ability. Address "Wichita," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as manager of retail yard with good chance of advancement. Am at present employed and can give good references. Address "O.," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as planer foreman; thoroughly competent; long experience and satisfactory references. Prefer north or west. Address "Meridian," care J. H. Baird, Scrivener, Nashville, Tenn.

WANTED—Position as superintendent or general manager of shingle or hardwood mill. Have had long experience, can handle any kind of labor and can handle from tree to trade. Or would like to have brake to cut into shingles by the thousand and pay for timber by the thousand as used. Will furnish and build my own mill; or would take shingle or hardwood mill by the thousand. Have A1 references. Am 34 years of age and willing to go anywhere. Address "Arkansas," care J. H. Baird, Scrivener, Nashville, Tenn.

Barbers seem to be a very stupid folk. Here they are up in arms again at the smallness of their patronage, and they attribute it to the safety razor. They threaten to charge us extra for cutting our hair unless we can show the union stamp upon our necks to prove that we were also shaved by the profession.

Now, the safety razor has been an injury to the barber. There is no doubt about that, but it is largely the fault of the barber. The average man who shaves himself does not do so to save money so much as to save time and conversation. He can shave himself, and do it well, in about four minutes. Of course he leaves out all the hot towels and the embrocations and the fannings and the other foolishness that the barber believes the customer to like but that actually the customer abhors. Now, if this same man goes to a shop to be shaved he will be lucky if he gets away under twenty minutes. The time will not be spent in shaving him, but in the aforesaid foolishness. If there should happen to be a dog fight on the sidewalk the barber will swathe him quickly in scalding towels and go away tranquilly to make his bets. Now, if the barber had the intelligence of a real human being—in which case he would not be a barber—he would give his customer the option of a quick shave that would be quite as good a shave as the other, and during its progress he would preserve an impenetrable silence, the silence of death and of the tomb. Most men would be glad to get a shave if they could get it in four minutes and without having to give an opinion on the prize fight or to assent to the cautious proposition that it will be a good thing when the election is over. But the barber cannot see this, and anyhow what's time to a barber?

A bluff will carry you only a short distance, and is liable not to work at all; finally the world will know what you can actually do.—The Outlook.

OFFICERS OF THE ORDER.

THE SUPREME NINE. SHARK OF THE UNIVERSE—E. Stringer Boggess, Clarksburg, W. Va. SENIOR HOO-HOO—J. F. Judd, St. Louis, Mo. JUNIOR HOO-HOO—F. W. Trower, San Francisco, Calif. BOJUM—Thames Patterson, Hamilton, Ont., Canada. SCRIVENOTER—J. H. Baird, Nashville, Tenn. JABBERWOCK—J. M. Letter, Portland, Ore. CUSTOCATIAN—T. L. O'Donnell, Sanford, Miss. ARCANOPER—John C. Ray, Waco, Texas. GURDON—W. T. Carroll, Uniontown, Pa.

THE SUPREME REPRESENTATIVE. W. M. STEPHENSON, 393 Jackson St., St. Paul, Minn.

THE HOUSE OF ANCIENTS. CHAS. H. McCAREE (Deceased). B. A. JOHNSON, Chicago, Ill. J. E. DEFEDAUGH (Deceased). H. H. HEMENWAY, Colorado Springs, Colo. A. A. WHITE (Deceased). W. A. GLADWING, Indianapolis, Ind. W. B. STILLWELL, Savannah, Ga. A. H. WEIR (Deceased). W. H. NORRIS (Deceased). ED. M. VIETMEIER, Sandusky, O. C. D. ROURKE, Urbana, Ill. R. D. INMAN, Portland, Ore. A. C. RAMSEY, Nashville, Ark. J. S. BONNER, Houston, Tex. W. A. HADLEY, Chatham, Ont., Can. H. J. MILLER, Index, Wash.

THE VICEGERENTS.

ALABAMA—(Northern District)—J. W. Douglas, Empire Bldg., Birmingham, Ala. ALABAMA—(Central District)—W. S. Fleming, Lock Box 638, Montgomery, Ala. ALABAMA—(Southern District)—E. L. McTeer, Mobile, Ala. ALBERTA—E. R. Birnie, Calgary, Alta., Canada. ARIZONA—J. G. O'Malley, Phoenix, Arizona. ARKANSAS—(Southwestern District)—H. H. Allen, DuQueen, Ark. ARKANSAS—(Central District)—H. A. W. Parke, 107 Park Bldg., Little Rock, Ark. ARKANSAS—(Northwestern District)—F. O. Guller, Fayetteville, Ark. ARKANSAS—(Eastern District)—L. N. Houck, Malama, Ark. AUSTRALASIA—W. G. Boorman, E. R. & A. Bank Bldgs., King & George Sts., Sydney, N. S. W. BRITISH COLUMBIA—(East District)—P. W. Faulvel, Duthie, B. C., Canada. BRITISH COLUMBIA—(Mountain District)—E. T. McDonald, Box 853, Nelson, B. C., Canada. CALIFORNIA—(Southern District)—J. T. Harte, 41 Grosso Bldg., Los Angeles, Cal. CALIFORNIA—(Northern District)—B. A. Hise, 351 Berry St., San Francisco, Cal. COLORADO—W. H. McFarland, 375 Lafayette St., Denver, Colo. CONNECTICUT—Geo. K. Macaulay, care New Britain Lumber & Coal Co., New Britain, Conn. CUBA—F. P. Best, Box 765, Havana, Cuba. DISTRICT OF COLUMBIA—O. H. Smith, 1703 Kilbourne Place, Washington, D. C. ENGLAND—(Southern District)—Edwin Haynes, 161 Aldgate St., London, E. C., England. ENGLAND—(Western District and Wales)—J. P. Stephenson-Jelle, 28 Baldwin St., Bristol, England. FLORIDA—(Southern District)—L. A. Bartholomew, Tampa, Fla. FLORIDA—(Eastern District)—Thad. W. Brady, 46 Buckman Bldg., Jacksonville, Fla. FLORIDA—(Western District)—F. Hut Smith, Panama, Fla. GEORGIA—(Northern District)—W. H. Frye, 71 S. Pryor St., Atlanta, Ga. GEORGIA—(Southern District)—C. C. Yau, Brunswick, Ga. IDAHO—(Northern District)—P. M. Lachmuel, Pocatello, Idaho. IDAHO—(Southern District)—C. B. Channel, Twin Falls, Idaho. ILLINOIS—(Western District)—H. H. Hoyt, care Norden-Vay Lbr. Co., Quincy, Ill. ILLINOIS—(Northern District)—A. H. Roth, 1111 Railway Exchange Bldg., Chicago, Ill. ILLINOIS—(Southern District)—F. C. Cannon, care Cannon Box Co., Chicago, Ill. INDIANA—(Northern District)—Jos. G. Brannan, Fiat 3, Holloway, Indianapolis, Ind. INDIANA—(Southern District)—Will H. Bullman, 412 Madison Ave., Evansville, Ind. IOWA—(Northern District)—Joseph Cowan, 917 Gros St., Cedar Falls, Iowa. IOWA—(Southern District)—J. F. Noxon, 1127 W. 24 St., Des Moines, Iowa. KANSAS—(Eastern District)—E. A. Herr, Atchison, Kansas. KANSAS—(Southwestern District)—J. F. Bennett, 208 Winno Bldg., Wichita, Kan. KANSAS—(Western District)—E. S. Lutas, Larned, Kan. KANSAS—(Central Western District)—Ed Leech, Salina, Kan. KENTUCKY—(Central District)—J. Q. Herndon, 10 Columbia Bldg., Louisville, Ky. KENTUCKY—(Eastern District)—B. L. Blair, Catlettsburg, Ky. KENTUCKY—(Western District)—J. T. Donovan, care I. C. R. R. Co., Paducah, Ky. LOUISIANA—(Southern District)—Emmet Beuhler, Alexandria, La. LOUISIANA—(Northern District)—G. R. Gloor, Winfield, La. LOUISIANA—(Eastern District)—Geo. W. Wicks, care Delta Lbr. Co., New Orleans, La. MAINE—Ray L. Marston, Skowhegan, Maine. MANITOBA—Alan M. Stewart, 703 Melnyre, Block, Winnipeg, Man., Can. MARYLAND—(Eastern District)—Win. T. Kuhns, 1 E. Pratt St., Baltimore, Md. MARYLAND—(Western District)—R. W. Oswald, Cumberland, Md. MEXICO—(Southern District)—DeWitt Hammond, 5 de Mayo 1-B, Mexico City, Mexico. MEXICO—(Northern District)—J. W. Dery, Box 261, Monterey, Mexico. MICHIGAN—(Northern District)—L. H. Werner, 155 Baker St., Detroit, Mich. MICHIGAN—(Eastern District)—Geo. W. Whipple, 1103 Majestic Bldg., Detroit, Mich. MICHIGAN—(Western District)—Fred J. Verkerke, care Marquette Lumber Co., Grand Rapids, Mich.

MICHIGAN—(Southern District)—S. J. Rathbun, 57 McCauley St., S. Battle Creek, Mich. MINNESOTA—(Upper Peninsula)—Theo. Schneider, Big Bay, Mich. MINNESOTA—(Southern District)—James C. Melville, 741 Lumber Exchange, Minneapolis, Minn. MINNESOTA—(Northern District)—Geo. A. Sherwood, 2 Lyceum Bldg., Duluth, Minn. MISSISSIPPI—(Southern District)—John F. Wilder, Hatfield, Miss. MISSISSIPPI—(Western District)—C. A. Schumann, care The Yellow Pine Lbr. Co., Jackson, Miss. MISSISSIPPI—(Eastern District)—T. J. Childow, Box 418, Meridian, Miss. MISSOURI—(Eastern District)—W. F. Ebbins, 7313 Flora Ave., Maplewood, St. Louis, Mo. MISSOURI—(Western District)—N. H. Huey, 3041 Grand Ave., Kansas City, Mo. MISSOURI—(Southwestern District)—E. E. Ennis, 1105 N. Jefferson St., Springfield, Mo. MONTANA—(Eastern District)—W. A. McCampbell, Billings, Mont. MONTANA—(Western District)—H. M. Yaw, Great Falls, Mont. NEBRASKA—(Eastern District)—S. M. Eaton, 1228 S. 14th St., Lincoln, Neb. NEBRASKA—(Western District)—C. A. Galloway, Holdrege, Neb. NEVADA—C. D. Terrell, care Terrell Lbr. Co., Verdi, Nev. NEW HAMPSHIRE—N. E. Huzgala, Cornish, Plat. N. Y. NEW YORK—(Western District)—Chas. Johnson, 1030 Main St., E. Rochester, N. Y. NEW YORK—(Eastern District)—J. A. Lacy, 63 Grovo St., Corona, New York, N. Y. NORTH CAROLINA—(Southern District)—C. B. Russell, Fayetteville, N. C. NORTH CAROLINA—(Eastern District)—C. H. Richardson, Washington, N. C. NORTH CAROLINA—(West-Central District)—Robert A. Galtier, Box 207, Statesville, N. C. NORTH CAROLINA—(Western District)—J. M. English, Box 557, Asheville, N. C. NORTH DAKOTA—J. D. Hayford, 8 Colonial Plaz., Fargo, N. D. OHIO—(Northwestern District)—E. H. Mank, 2108 Lawrence Ave., Toledo, Ohio. OHIO—(Northeastern District)—F. T. Pelich, 42 Wado Bldg., Cleveland, Ohio. OHIO—(Southern District)—R. Mcracken, 1010 First National Bank Bldg., Cincinnati, Ohio. OHIO—(Central District)—J. E. McNally, 1534 Mt. Vernon Ave., Columbus, Ohio. OKLAHOMA—(Western District)—R. A. Finley, Box 1187, Oklahoma City, Okla. OKLAHOMA—(Northeastern District)—V. Y. Morgan, Muskogee, Okla. OKLAHOMA—(Southeastern District)—H. T. Childs, Caddo, Okla. OREGON—(Northern District)—M. D. Jameson, care East Side Mill & Lbr. Co., Portland, Ore. OREGON—(Southern District)—L. J. Simpson, North Bend, Ore. PENNSYLVANIA—(Northern District)—W. F. Barker, St. Marys, Pa. PENNSYLVANIA—(Central District)—J. F. Foreman, Williamsport, Pa. PENNSYLVANIA—(Eastern District)—Horace G. Hazard, 409 Brexel Bldg., Philadelphia, Pa. PENNSYLVANIA—(Western District)—W. T. Carroll, care Carroll Lumber Co., Uniontown, Pa. SASKATCHEWAN—(Northern District)—C. H. Wentz, 48 23d St., Saskatoon, Sask., Canada. SASKATCHEWAN—(Southern District)—W. W. Davidson, Box 1045, Moose Jaw, Sask., Canada. SCOTLAND—James Lightbody, 8 Gordon St., Glasgow, Scotland. SOUTH CAROLINA—J. W. Allen, Sumter, S. C. TENNESSEE—(Eastern District)—Mek A. Schubert, care Schubert Coal & Lumber Co., Knoxville, Tenn. TENNESSEE—(Central District)—S. Cecil Ewing, 1001 First National Bank Bldg., Nashville, Tenn. TENNESSEE—(Western District)—Geo. O. Friedel, 1014 Sledge Ave., Memphis, Tenn. TENNESSEE—(Southern District)—R. E. Evans, care Evans-Atchison Lumber Co., Chattanooga, Tenn. TEXAS—(Central District)—S. E. Crothers, care Waco Sash & Door Co., Waco, Tex. TEXAS—(Southern District)—J. H. Austin, care Pickering Lbr. Co., Houston, Texas. TEXAS—(Western District)—R. A. Whitlock, El Paso, Tex. TEXAS—(Panhandle District)—F. W. Foreman, care Alfalfa Lumber Co., Amarillo, Tex. UTAH—Ilyrum Jensen, Collinston, Utah. VIRGINIA—(Western District)—J. E. Walker, Roanoke, Va. VIRGINIA—(Eastern District)—T. H. Morris, care The North Carolina Pine Association, Norfolk, Va. VIRGINIA—(Northern District)—R. Y. Johnson, Staunton, Va. WASHINGTON—(Western District)—Louis R. Pifer, 1139 Henry Bldg., Seattle, Wash. WASHINGTON—(Eastern District)—E. E. Engdahl, 817 E. Indiana St., Spokane, Wash. WEST VIRGINIA—(Eastern District)—J. W. Brazier, Elkins, W. Va. WEST VIRGINIA—(Southern District)—G. P. Franklin, Hinton, W. Va. WEST VIRGINIA—(Western District)—G. J. Dickerson, 1717 9th St., Huntington, W. Va. WEST VIRGINIA—(Northern District)—L. O. Smith, Clarksburg, W. Va. WISCONSIN—(Southern District)—W. R. Anderson, 304 Montgomery Bldg., Milwaukee, Wis. WISCONSIN—(Northern District)—R. S. Kellogg, care Northern Iron-Work & Hdw. Mfg. Ass'n., Wausau, Wis. WYOMING—P. M. Backus, 420 S. Linden Ave., Sheridan, Wyoming.

THE JURISDICTIONS.

JURISDICTION NO. 1—Under the Shark (Boggess) the following: West Virginia, Virginia, Ohio, Indiana and Kentucky. JURISDICTION NO. 2—Under the Senior Hoo-Hoo (Judd) the following: Missouri, Illinois, Iowa, Minnesota, North Dakota, South Dakota, Nebraska and Arkansas. JURISDICTION NO. 3—Under the Junior Hoo-Hoo (Trower) the following: California, Nevada, Utah, Arizona, Colorado and Mexico. JURISDICTION NO. 4—Under the Bojum (Patterson) the following: Eastern Canada, Michigan, Wisconsin and all foreign countries. JURISDICTION NO. 5—Under the Scrivenoter (Baird) the following: Tennessee, North Carolina, South Carolina and Georgia. JURISDICTION NO. 6—Under the Jabberwock (Letter) the following: Oregon, Washington, Idaho, Montana, Wyoming and Western Canada. JURISDICTION NO. 7—Under the Custocatian (O'Donnell) the following: Mississippi, Alabama, Louisiana and Florida. JURISDICTION NO. 8—Under the Arcanoper (Ray) the following: Texas, New Mexico, Kansas and Oklahoma. JURISDICTION NO. 9—Under the Gurdon (Carroll) the following: Pennsylvania, Maryland, Delaware, New Jersey, New York, New England States and District of Columbia.